## April 2018

22025, Dumfries, VA

## Sold Summary

|  | Apr 2018 | Apr 2017 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 11,087,339$ | $\$ 11,386,590$ | $-2.63 \%$ |
| Avg Sold Price | $\$ 369,578$ | $\$ 345,048$ | $7.11 \%$ |
| Median Sold Price | $\$ 385,094$ | $\$ 337,990$ | $13.94 \%$ |
| Units Sold | 30 | 33 | $-9.09 \%$ |
| Avg Days on Market | 34 | 17 | $100.00 \%$ |
| Avg List Price for Solds | $\$ 370,390$ | $\$ 343,528$ | $7.82 \%$ |
| Avg SP to OLP Ratio | $98.3 \%$ | $99.8 \%$ | $-1.46 \%$ |
| Ratio of Avg SP to Avg OLP | $98.6 \%$ | $99.5 \%$ | $-0.92 \%$ |
| Attached Avg Sold Price | $\$ 291,950$ | $\$ 272,066$ | $7.31 \%$ |
| Detached Avg Sold Price | $\$ 428,941$ | $\$ 405,867$ | $5.69 \%$ |
| Attached Units Sold | 13 | 15 | $-13.33 \%$ |
| Detached Units Sold | 17 | 18 | $-5.56 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- $\mathrm{LP}=$ List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Apr 2018 | Apr 2017 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 49 | 43 | $13.95 \%$ |
| New Listings | 75 | 51 | $47.06 \%$ |
| New Under Contracts | 17 | 21 | $-19.05 \%$ |
| New Contingents | 44 | 26 | $69.23 \%$ |
| New Pendings | 61 | 47 | $29.79 \%$ |
| All Pendings | 82 | 57 | $43.86 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 1 |
| Conventional | 16 |
| FHA | 7 |
| Other | 1 |
| Owner | 0 |
| VA | 8 |

Days on Market (Sold)

| 0 | 1 |
| :--- | :---: |
| 1 to 10 | 13 |
| 11 to 20 | 5 |
| 21 to 30 | 3 |
| 31 to 60 | 5 |
| 61 to 90 | 1 |
| 91 to 120 | 2 |
| 121 to 180 | 0 |
| 181 to 360 | 0 |
| 361 to 720 | 0 |
| $721+$ |  |

## Sold Detail



