## May 2019 <br> 22025, Dumfries, VA

## Sold Summary

|  | May 2019 | May 2018 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 19,464,580$ | $\$ 23,003,288$ | $-15.38 \%$ |
| Avg Sold Price | $\$ 389,292$ | $\$ 383,388$ | $1.54 \%$ |
| Median Sold Price | $\$ 389,250$ | $\$ 372,000$ | $4.64 \%$ |
| Units Sold | 50 | 60 | $-16.67 \%$ |
| Avg Days on Market | 20 | 27 | $-25.93 \%$ |
| Avg List Price for Solds | $\$ 389,004$ | $\$ 385,947$ | $0.79 \%$ |
| Avg SP to OLP Ratio | $99.8 \%$ | $98.8 \%$ | $1.05 \%$ |
| Ratio of Avg SP to Avg OLP | $99.8 \%$ | $98.7 \%$ | $1.05 \%$ |
| Attached Avg Sold Price | $\$ 292,650$ | $\$ 312,687$ | $-6.41 \%$ |
| Detached Avg Sold Price | $\$ 439,077$ | $\$ 430,522$ | $1.99 \%$ |
| Attached Units Sold | 17 | 24 | $-29.17 \%$ |
| Detached Units Sold | 33 | 36 | $-8.33 \%$ |
|  |  |  |  |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | May 2019 | May 2018 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 33 | 66 | $-50.00 \%$ |
| New Listings | 53 | 63 | $-15.87 \%$ |
| New Under Contracts | 37 | 13 | $184.62 \%$ |
| New Contingents | 15 | 34 | $-55.88 \%$ |
| New Pendings | 52 | 47 | $10.64 \%$ |
| All Pendings | 66 | 61 | $8.20 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 1 |
| Conventional | 20 |
| FHA | 9 |
| Other | 0 |
| Owner | 0 |
| VA | 20 |

Days on Market (Sold)

| 0 | 2 |
| :--- | :---: |
| 1 to 10 | 28 |
| 11 to 20 | 6 |
| 21 to 30 | 4 |
| 31 to 60 | 5 |
| 61 to 90 | 4 |
| 91 to 120 | 0 |
| 121 to 180 | 0 |
| 181 to 360 | 2 |
| 361 to 720 | 0 |
| $721+$ | 0 |

## Sold Detail

|  | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
| Price Ranges | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | 0 | 0 |
| \$200K to \$299,999 | 0 | 0 | 0 | 2 | 0 | 3 | 0 | 0 | 3 | 0 |
| \$300K to \$399,999 | 1 | 0 | 3 | 8 | 7 | 1 | 0 | 6 | 4 | 0 |
| \$400K to \$499,999 | 0 | 0 | 4 | 0 | 13 | 0 | 0 | 10 | 2 | 0 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 5 | 0 | 0 | 2 | 0 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 1 | 0 | 7 | 10 | 25 | 4 | 3 | 24 | 9 | 0 |
| Avg Sold Price | \$365,900 | \$0 | \$408,929 | \$323,105 | \$450,445 | \$296,000 | \$186,667 |  |  |  |
| Prev Year - Avg Sold Price | \$364,000 | \$250,000 | \$407,211 | \$306,724 | \$441,150 | \$373,333 | \$0 |  |  |  |
| Avg Sold \% Change | 0.52\% | 0.00\% | 0.42\% | 5.34\% | 2.11\% | -20.71\% | 0.00\% |  |  |  |
| Prev Year - \# of Solds | 1 | 1 | 9 | 20 | 26 | 3 | 0 |  |  |  |

