## September 2020

22025, Dumfries, VA

## Sold Summary

|  | Sep 2020 | Sep 2019 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 19,545,042$ | $\$ 12,078,287$ | $61.82 \%$ |
| Avg Sold Price | $\$ 411,761$ | $\$ 355,244$ | $15.91 \%$ |
| Median Sold Price | $\$ 390,000$ | $\$ 355,000$ | $9.86 \%$ |
| Units Sold | 48 | 34 | $41.18 \%$ |
| Avg Days on Market | 15 | 22 | $-31.82 \%$ |
| Avg List Price for Solds | $\$ 407,188$ | $\$ 358,197$ | $13.68 \%$ |
| Avg SP to OLP Ratio | $101.2 \%$ | $98.4 \%$ | $2.88 \%$ |
| Ratio of Avg SP to Avg OLP | $100.9 \%$ | $98.4 \%$ | $2.55 \%$ |
| Attached Avg Sold Price | $\$ 339,767$ | $\$ 296,989$ | $14.40 \%$ |
| Detached Avg Sold Price | $\$ 483,756$ | $\$ 420,781$ | $14.97 \%$ |
| Attached Units Sold | 24 | 18 | $33.33 \%$ |
| Detached Units Sold | 24 | 16 | $50.00 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Sep 2020 | Sep 2019 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 18 | 39 | $-53.85 \%$ |
| New Listings | 47 | 33 | $42.42 \%$ |
| New Under Contracts | 0 | 21 | $0 \%$ |
| New Contingents | 0 | 12 | $0 \%$ |
| New Pendings | 47 | 33 | $42.42 \%$ |
| All Pendings | 47 | 34 | $38.24 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 2 |
| Conventional | 22 |
| FHA | 11 |
| Other | 2 |
| Owner | 0 |
| VA | 11 |

Days on Market (Sold)

| 0 | 2 |
| :--- | :---: |
| 1 to 10 | 29 |
| 11 to 20 | 7 |
| 21 to 30 | 4 |
| 31 to 60 | 2 |
| 61 to 90 | 2 |
| 91 to 120 | 0 |
| 121 to 180 | 0 |
| 181 to 360 | 0 |
| 361 to 720 |  |
| $721+$ |  |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$200K to \$299,999 | 0 | 2 | 0 | 2 | 0 | 0 | 2 | 0 | 0 | 0 |
| \$300K to \$399,999 | 0 | 1 | 4 | 13 | 0 | 2 | 0 | 3 | 5 | 0 |
| \$400K to \$499,999 | 0 | 0 | 4 | 1 | 6 | 0 | 0 | 6 | 0 | 0 |
| \$500K to \$599,999 | 0 | 0 | 0 | 1 | 8 | 0 | 0 | 3 | 0 | 0 |
| \$600K to \$799,999 | 0 | 0 | 1 | 0 | 1 | 0 | 0 | 1 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 3 | 9 | 17 | 15 | 2 | 2 | 13 | 5 | 0 |
| Avg Sold Price | \$0 | \$299,540 | \$436,000 | \$360,576 | \$512,410 | \$332,000 | \$231,000 |  |  |  |
| Prev Year - Avg Sold Price | \$400,000 | \$282,500 | \$394,750 | \$306,825 | \$432,135 | \$287,633 | \$236,000 |  |  |  |
| Avg Sold \% Change | 0.00\% | 6.03\% | 10.45\% | 17.52\% | 18.58\% | 15.42\% | -2.12\% |  |  |  |
| Prev Year - \# of Solds | 1 | 2 | 4 | 12 | 11 | 3 | 1 |  |  |  |

