## March 2021

22025, Dumfries, VA

## Sold Summary

|  | Mar 2021 | Mar 2020 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 15,804,477$ | $\$ 12,053,679$ | $31.12 \%$ |
| Avg Sold Price | $\$ 462,785$ | $\$ 433,437$ | $6.77 \%$ |
| Median Sold Price | $\$ 450,000$ | $\$ 445,811$ | $0.94 \%$ |
| Units Sold | 35 | 28 | $25.00 \%$ |
| Avg Days on Market | 4 | 8 | $-50.00 \%$ |
| Avg List Price for Solds | $\$ 451,556$ | $\$ 430,488$ | $4.89 \%$ |
| Avg SP to OLP Ratio | $102.8 \%$ | $100.5 \%$ | $2.26 \%$ |
| Ratio of Avg SP to Avg OLP | $102.7 \%$ | $100.4 \%$ | $2.36 \%$ |
| Attached Avg Sold Price | $\$ 352,035$ | $\$ 337,000$ | $4.46 \%$ |
| Detached Avg Sold Price | $\$ 536,619$ | $\$ 465,583$ | $15.26 \%$ |
| Attached Units Sold | 14 | 7 | $100.00 \%$ |
| Detached Units Sold | 21 | 21 | $0.00 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Mar 2021 | Mar 2020 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 15 | 19 | $-21.05 \%$ |
| New Listings | 58 | 46 | $26.09 \%$ |
| New Under Contracts | 0 | 0 | $0 \%$ |
| New Contingents | 0 | 0 | $0 \%$ |
| New Pendings | 47 | 45 | $4.44 \%$ |
| All Pendings | 43 | 45 | $-4.44 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 1 |
| Conventional | 17 |
| FHA | 4 |
| Other | 0 |
| Owner | 0 |
| VA | 13 |

Days on Market (Sold)

| 0 | 5 |
| :--- | :---: |
| 1 to 10 | 28 |
| 11 to 20 | 0 |
| 21 to 30 | 0 |
| 31 to 60 | 2 |
| 61 to 90 | 0 |
| 91 to 120 | 0 |
| 121 to 180 | 0 |
| 181 to 360 | 0 |
| 361 to 720 | 0 |
| $721+$ |  |

## Sold Detail



