June 2022
22025, Dumfries, VA

## Sold Summary

|  | Jun 2022 | Jun 2021 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 26,731,799$ | $\$ 29,800,923$ | $-10.30 \%$ |
| Avg Sold Price | $\$ 562,128$ | $\$ 527,632$ | $6.54 \%$ |
| Median Sold Price | $\$ 560,000$ | $\$ 535,000$ | $4.67 \%$ |
| Units Sold | 49 | 59 | $-16.95 \%$ |
| Avg Days on Market | 6 | 6 | $0.00 \%$ |
| Avg List Price for Solds | $\$ 545,546$ | $\$ 505,100$ | $8.01 \%$ |
| Avg SP to OLP Ratio | $103.0 \%$ | $104.6 \%$ | $-1.59 \%$ |
| Ratio of Avg SP to Avg OLP | $102.8 \%$ | $104.2 \%$ | $-1.31 \%$ |
| Attached Avg Sold Price | $\$ 436,208$ | $\$ 407,916$ | $6.94 \%$ |
| Detached Avg Sold Price | $\$ 629,022$ | $\$ 580,190$ | $8.42 \%$ |
| Attached Units Sold | 17 | 18 | $-5.56 \%$ |
| Detached Units Sold | 32 | 41 | $-21.95 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Jun 2022 | Jun 2021 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 27 | 16 | $68.75 \%$ |
| New Listings | 46 | 49 | $-6.12 \%$ |
| New Under Contracts | 0 | 0 | $0 \%$ |
| New Contingents | 0 | 0 | $0 \%$ |
| New Pendings | 26 | 38 | $-31.58 \%$ |
| All Pendings | 30 | 47 | $-36.17 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 2 |
| Conventional | 23 |
| FHA | 7 |
| Other | 0 |
| Owner | 0 |
| VA | 17 |

Days on Market (Sold)

| 0 | 2 |
| :--- | :---: |
| 1 to 10 | 41 |
| 11 to 20 | 5 |
| 21 to 30 | 1 |
| 31 to 60 | 0 |
| 61 to 90 | 0 |
| 91 to 120 | 0 |
| 121 to 180 | 0 |
| 181 to 360 | 0 |
| 361 to 720 |  |
| $721+$ |  |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$200K to \$299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 1 |
| \$300K to \$399,999 | 0 | 0 | 0 | 3 | 0 | 0 | 0 | 0 | 5 | 0 |
| \$400K to \$499,999 | 0 | 0 | 0 | 8 | 1 | 2 | 0 | 2 | 4 | 0 |
| \$500K to \$599,999 | 0 | 0 | 2 | 1 | 9 | 0 | 0 | 8 | 0 | 0 |
| \$600K to \$799,999 | 0 | 0 | 3 | 1 | 15 | 0 | 0 | 3 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 4 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 5 | 13 | 27 | 2 | 2 | 17 | 9 | 1 |
| Avg Sold Price | \$0 | \$0 | \$630,100 | \$454,734 | \$628,823 | \$459,500 | \$292,500 |  |  |  |
| Prev Year - Avg Sold Price | \$460,000 | \$339,900 | \$508,562 | \$407,083 | \$611,310 | \$461,900 | \$270,000 |  |  |  |
| Avg Sold \% Change | 0.00\% | 0.00\% | 23.90\% | 11.71\% | 2.86\% | -0.52\% | 8.33\% |  |  |  |
| Prev Year - \# of Solds | 3 | 1 | 8 | 12 | 30 | 4 | 1 |  |  |  |

