June 2023
22025, Dumfries, VA

## Sold Summary

|  | Jun 2023 | Jun 2022 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 17,645,689$ | $\$ 26,731,799$ | $-33.99 \%$ |
| Avg Sold Price | $\$ 559,468$ | $\$ 562,128$ | $-0.47 \%$ |
| Median Sold Price | $\$ 550,000$ | $\$ 560,000$ | $-1.79 \%$ |
| Units Sold | 32 | 49 | $-34.69 \%$ |
| Avg Days on Market | 15 | 6 | $150.00 \%$ |
| Avg List Price for Solds | $\$ 551,427$ | $\$ 545,546$ | $1.08 \%$ |
| Avg SP to OLP Ratio | $101.5 \%$ | $103.0 \%$ | $-1.42 \%$ |
| Ratio of Avg SP to Avg OLP | $101.1 \%$ | $102.8 \%$ | $-1.65 \%$ |
| Attached Avg Sold Price | $\$ 439,357$ | $\$ 436,208$ | $0.72 \%$ |
| Detached Avg Sold Price | $\$ 652,888$ | $\$ 629,022$ | $3.79 \%$ |
| Attached Units Sold | 14 | 17 | $-17.65 \%$ |
| Detached Units Sold | 18 | 32 | $-43.75 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Jun 2023 | Jun 2022 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 18 | 27 | $-33.33 \%$ |
| New Listings | 25 | 46 | $-45.65 \%$ |
| New Under Contracts | 0 | 0 | $0 \%$ |
| New Contingents | 0 | 0 | $0 \%$ |
| New Pendings | 26 | 26 | $0.00 \%$ |
| All Pendings | 23 | 30 | $-23.33 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 2 |
| Conventional | 17 |
| FHA | 2 |
| Other | 0 |
| Owner | 0 |
| VA | 11 |

Days on Market (Sold)

| 0 | 1 |
| :--- | :---: |
| 1 to 10 | 24 |
| 11 to 20 | 5 |
| 21 to 30 | 0 |
| 31 to 60 | 0 |
| 61 to 90 | 0 |
| 91 to 120 | 1 |
| 121 to 180 | 0 |
| 181 to 360 | 1 |
| 361 to 720 | 0 |
| $721+$ | 0 |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$200K to \$299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| \$300K to \$399,999 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 1 | 0 |
| \$400K to \$499,999 | 0 | 0 | 0 | 10 | 0 | 2 | 0 | 0 | 6 | 0 |
| \$500K to \$599,999 | 0 | 0 | 1 | 1 | 3 | 0 | 0 | 6 | 0 | 0 |
| \$600K to \$799,999 | 0 | 0 | 1 | 0 | 11 | 0 | 0 | 3 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 1 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 2 | 12 | 16 | 2 | 0 | 10 | 7 | 1 |
| Avg Sold Price | \$0 | \$0 | \$582,500 | \$436,000 | \$661,687 | \$459,500 | \$0 |  |  |  |
| Prev Year - Avg Sold Price | \$0 | \$0 | \$630,100 | \$454,734 | \$628,823 | \$459,500 | \$292,500 |  |  |  |
| Avg Sold \% Change | 0.00\% | 0.00\% | -7.55\% | -4.12\% | 5.23\% | 0.00\% | 0.00\% |  |  |  |
| Prev Year - \# of Solds | 0 | 0 | 5 | 13 | 27 | 2 | 2 |  |  |  |

