May 2017 22191, Woodbridge, VA

Sold Summary

	May 2017	May 2016	% Change		
Sold Dollar Volume	\$36,541,693	\$30,119,708	21.32%		
Avg Sold Price	\$332,197	\$310,512	6.98%		
Median Sold Price	\$308,000	\$284,935	8.09%		
Units Sold	110	97	13.40%		
Avg Days on Market	23	27	-14.81%		
Avg List Price for Solds	\$334,836	\$313,109	6.94%		
Avg SP to OLP Ratio	98.9%	98.2%	0.74%		
Ratio of Avg SP to Avg OLP	98.8%	98.3%	0.47%		
Attached Avg Sold Price	\$293,883	\$288,012	2.04%		
Detached Avg Sold Price	\$379,895	\$343,975	10.44%		
Attached Units Sold	61	58	5.17%		
Detached Units Sold	49	39	25.64%		

Notes:

• SP = Sold Price

OLP = Original List Price
LP = List Price (at time of sale)
Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	May 2017	May 2016	% Change		
Active Listings	125	207	-39.61%		
New Listings	144	130	10.77%		
New Under Contracts	53	42	26.19%		
New Contingents	83	81	2.47%		
New Pendings	136	123	10.57%		
All Pendings	187	184	1.63%		

Financing (Sold)

Assumption	0
Cash	13
Conventional	33
FHA	50
Other	4
Owner	0
VA	20

Days on Market (Sold)

0	8
1 to 10	63
11 to 20	18
21 to 30	4
31 to 60	11
61 to 90	7
91 to 120	3
121 to 180	3
181 to 360	2
361 to 720	0
721+	0

Active Detail

Sold Detail

		Residential			Condo/Coop	Active Listings		gs		
	2 or	Less BR	3	BR	4 or I	More BR	All	Residential		Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	3	2	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	2	0	0	0
\$150K to \$199,999	0	1	1	0	0	0	0	0	3	1
\$200K to \$299,999	0	0	8	13	8	4	16	7	4	8
\$300K to \$399,999	0	0	1	9	11	4	7	12	10	26
\$400K to \$499,999	0	0	0	3	9	1	1	12	1	1
\$500K to \$599,999	0	0	0	0	9	0	0	18	5	3
\$600K to \$799,999	0	0	0	0	2	0	0	7	1	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	0	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	1	10	25	39	9	26	59	26	39
Avg Sold Price	\$0	\$185,000	\$264,450	\$302,064	\$409,496	\$308,617	\$285,104			
Prev Year - Avg Sold Price	\$119,000	\$0	\$249,384	\$297,140	\$385,793	\$290,980	\$279,331			
Avg Sold % Change	0.00%	0.00%	6.04%	1.66%	6.14%	6.06%	2.07%			
Prev Year - # of Solds	1	0	10	25	28	5	28			