## May 2017 <br> 22191, Woodbridge, VA

## Sold Summary

|  | May 2017 | May 2016 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 36,541,693$ | $\$ 30,119,708$ | $21.32 \%$ |
| Avg Sold Price | $\$ 332,197$ | $\$ 310,512$ | $6.98 \%$ |
| Median Sold Price | $\$ 308,000$ | $\$ 284,935$ | $8.09 \%$ |
| Units Sold | 110 | 97 | $13.40 \%$ |
| Avg Days on Market | 23 | 27 | $-14.81 \%$ |
| Avg List Price for Solds | $\$ 334,836$ | $\$ 313,109$ | $6.94 \%$ |
| Avg SP to OLP Ratio | $98.9 \%$ | $98.2 \%$ | $0.74 \%$ |
| Ratio of Avg SP to Avg OLP | $98.8 \%$ | $98.3 \%$ | $0.47 \%$ |
| Attached Avg Sold Price | $\$ 293,883$ | $\$ 288,012$ | $2.04 \%$ |
| Detached Avg Sold Price | $\$ 379,895$ | $\$ 343,975$ | $10.44 \%$ |
| Attached Units Sold | 61 | 58 | $5.17 \%$ |
| Detached Units Sold | 49 | 39 | $25.64 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | May 2017 | May 2016 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 125 | 207 | $-39.61 \%$ |
| New Listings | 144 | 130 | $10.77 \%$ |
| New Under Contracts | 53 | 42 | $26.19 \%$ |
| New Contingents | 83 | 81 | $2.47 \%$ |
| New Pendings | 136 | 123 | $10.57 \%$ |
| All Pendings | 187 | 184 | $1.63 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 13 |
| Conventional | 33 |
| FHA | 50 |
| Other | 4 |
| Owner | 0 |
| VA | 20 |

Days on Market (Sold)

| 0 | 8 |
| :--- | :---: |
| 1 to 10 | 63 |
| 11 to 20 | 18 |
| 21 to 30 | 4 |
| 31 to 60 | 11 |
| 61 to 90 | 7 |
| 91 to 120 | 3 |
| 121 to 180 | 3 |
| 181 to 360 | 2 |
| 361 to 720 | 0 |
| $721+$ | 0 |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 2 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 3 | 1 |
| \$200K to \$299,999 | 0 | 0 | 8 | 13 | 8 | 4 | 16 | 7 | 4 | 8 |
| \$300K to \$399,999 | 0 | 0 | 1 | 9 | 11 | 4 | 7 | 12 | 10 | 26 |
| \$400K to \$499,999 | 0 | 0 | 0 | 3 | 9 | 1 | 1 | 12 | 1 | 1 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 9 | 0 | 0 | 18 | 5 | 3 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 7 | 1 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 1 | 10 | 25 | 39 | 9 | 26 | 59 | 26 | 39 |
| Avg Sold Price | \$0 | \$185,000 | \$264,450 | \$302,064 | \$409,496 | \$308,617 | \$285, 104 |  |  |  |
| Prev Year - Avg Sold Price | \$119,000 | \$0 | \$249,384 | \$297,140 | \$385,793 | \$290,980 | \$279,331 |  |  |  |
| Avg Sold \% Change | 0.00\% | 0.00\% | 6.04\% | 1.66\% | 6.14\% | 6.06\% | 2.07\% |  |  |  |
| Prev Year - \# of Solds | 1 | 0 | 10 | 25 | 28 | 5 | 28 |  |  |  |

