

June 2017
22191, Woodbridge, VA

Sold Summary

	Jun 2017	Jun 2016	% Change
Sold Dollar Volume	\$38,830,473	\$27,758,929	39.88%
Avg Sold Price	\$343,633	\$322,778	6.46%
Median Sold Price	\$321,500	\$316,000	1.74%
Units Sold	113	86	31.40%
Avg Days on Market	20	32	-37.50%
Avg List Price for Solds	\$347,192	\$324,968	6.84%
Avg SP to OLP Ratio	98.6%	98.7%	-0.12%
Ratio of Avg SP to Avg OLP	98.5%	98.2%	0.29%
Attached Avg Sold Price	\$310,308	\$304,519	1.90%
Detached Avg Sold Price	\$399,967	\$355,173	12.61%
Attached Units Sold	71	55	29.09%
Detached Units Sold	42	31	35.48%

- Notes:
- SP = Sold Price
 - OLP = Original List Price
 - LP = List Price (at time of sale)
 - Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Jun 2017	Jun 2016	% Change
Active Listings	150	175	-14.29%
New Listings	144	125	15.20%
New Under Contracts	37	42	-11.90%
New Contingents	67	80	-16.25%
New Pending	104	122	-14.75%
All Pending	161	208	-22.60%

Financing (Sold)

Assumption	0
Cash	5
Conventional	48
FHA	36
Other	5
Owner	0
VA	29

Days on Market (Sold)

0	3
1 to 10	51
11 to 20	27
21 to 30	17
31 to 60	15
61 to 90	7
91 to 120	1
121 to 180	0
181 to 360	1
361 to 720	0
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop
	2 or Less BR		3 BR		4 or More BR		All
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	1	0	0	0
\$200K to \$299,999	0	5	5	9	3	2	18
\$300K to \$399,999	1	0	5	13	5	4	14
\$400K to \$499,999	0	0	2	0	13	1	1
\$500K to \$599,999	0	0	0	2	6	0	1
\$600K to \$799,999	0	0	0	0	2	0	0
\$800K to \$999,999	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0
Total	1	5	12	25	29	7	34
Avg Sold Price	\$365,000	\$234,200	\$316,958	\$318,640	\$435,522	\$340,557	\$309,146
Prev Year - Avg Sold Price	\$0	\$260,000	\$281,822	\$304,614	\$372,777	\$343,750	\$287,017
Avg Sold % Change	0.00%	-9.92%	12.47%	4.60%	16.83%	-0.93%	7.71%
Prev Year - # of Solds	0	1	6	24	25	10	20

Active Detail

Active Listings		
Residential		Condo/Coop
Detached	Attached/TH	Attached
3	2	0
0	0	0
0	0	0
0	2	0
6	13	13
17	13	21
16	7	2
19	4	2
8	1	0
0	0	0
0	0	0
0	0	0
69	42	38