## May 2019 <br> 22191, Woodbridge, VA

## Sold Summary

|  | May 2019 | May 2018 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 40,536,980$ | $\$ 29,951,510$ | $35.34 \%$ |
| Avg Sold Price | $\$ 355,588$ | $\$ 369,772$ | $-3.84 \%$ |
| Median Sold Price | $\$ 336,750$ | $\$ 348,000$ | $-3.23 \%$ |
| Units Sold | 115 | 81 | $41.98 \%$ |
| Avg Days on Market | 19 | 22 | $-13.64 \%$ |
| Avg List Price for Solds | $\$ 355,949$ | $\$ 371,071$ | $-4.08 \%$ |
| Avg SP to OLP Ratio | $99.4 \%$ | $98.5 \%$ | $0.95 \%$ |
| Ratio of Avg SP to Avg OLP | $99.3 \%$ | $98.4 \%$ | $0.94 \%$ |
| Attached Avg Sold Price | $\$ 323,233$ | $\$ 328,545$ | $-1.62 \%$ |
| Detached Avg Sold Price | $\$ 422,920$ | $\$ 409,993$ | $3.15 \%$ |
| Attached Units Sold | 77 | 40 | $92.50 \%$ |
| Detached Units Sold | 38 | 41 | $-7.32 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | May 2019 | May 2018 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 100 | 175 | $-42.86 \%$ |
| New Listings | 137 | 167 | $-17.96 \%$ |
| New Under Contracts | 89 | 51 | $74.51 \%$ |
| New Contingents | 35 | 60 | $-41.67 \%$ |
| New Pendings | 124 | 111 | $11.71 \%$ |
| All Pendings | 148 | 150 | $-1.33 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 3 |
| Conventional | 59 |
| FHA | 30 |
| Other | 3 |
| Owner | 0 |
| VA | 20 |

Days on Market (Sold)

| 0 | 3 |
| :--- | :---: |
| 1 to 10 | 59 |
| 11 to 20 | 21 |
| 21 to 30 | 13 |
| 31 to 60 | 19 |
| 61 to 90 | 2 |
| 91 to 120 | 2 |
| 121 to 180 | 2 |
| 181 to 360 | 1 |
| 361 to 720 | 0 |
| $721+$ | 0 |

## Sold Detail



