## February 2020

22191, Woodbridge, VA

## Sold Summary

|  | Feb 2020 | Feb 2019 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 19,458,054$ | $\$ 18,113,400$ | $7.42 \%$ |
| Avg Sold Price | $\$ 345,800$ | $\$ 362,268$ | $-4.55 \%$ |
| Median Sold Price | $\$ 322,500$ | $\$ 339,000$ | $-4.87 \%$ |
| Units Sold | 56 | 50 | $12.00 \%$ |
| Avg Days on Market | 28 | 38 | $-26.32 \%$ |
| Avg List Price for Solds | $\$ 347,465$ | $\$ 362,884$ | $-4.25 \%$ |
| Avg SP to OLP Ratio | $99.2 \%$ | $99.8 \%$ | $-0.64 \%$ |
| Ratio of Avg SP to Avg OLP | $99.1 \%$ | $99.4 \%$ | $-0.29 \%$ |
| Attached Avg Sold Price | $\$ 328,278$ | $\$ 330,500$ | $-0.67 \%$ |
| Detached Avg Sold Price | $\$ 382,790$ | $\$ 406,138$ | $-5.75 \%$ |
| Attached Units Sold | 38 | 29 | $31.03 \%$ |
| Detached Units Sold | 18 | 21 | $-14.29 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Feb 2020 | Feb 2019 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 49 | 77 | $-36.36 \%$ |
| New Listings | 87 | 93 | $-6.45 \%$ |
| New Under Contracts | 0 | 43 | $0 \%$ |
| New Contingents | 0 | 33 | $0 \%$ |
| New Pendings | 82 | 76 | $7.89 \%$ |
| All Pendings | 99 | 114 | $-13.16 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 5 |
| Conventional | 23 |
| FHA | 15 |
| Other | 0 |
| Owner | 0 |
| VA | 12 |

Days on Market (Sold)

| 0 | 1 |
| :--- | :---: |
| 1 to 10 | 30 |
| 11 to 20 | 9 |
| 21 to 30 | 4 |
| 31 to 60 | 5 |
| 61 to 90 | 2 |
| 91 to 120 | 2 |
| 121 to 180 | 1 |
| 181 to 360 | 2 |
| 361 to 720 | 0 |
| $721+$ | 0 |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$200K to \$299,999 | 1 | 1 | 1 | 6 | 2 | 2 | 6 | 1 | 6 | 5 |
| \$300K to \$399,999 | 0 | 1 | 2 | 5 | 5 | 3 | 7 | 7 | 6 | 5 |
| \$400K to \$499,999 | 0 | 0 | 0 | 6 | 4 | 0 | 1 | 5 | 2 | 2 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 3 | 0 | 0 | 7 | 1 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 1 | 2 | 3 | 17 | 14 | 5 | 14 | 22 | 15 | 12 |
| Avg Sold Price | \$285,000 | \$291,500 | \$293,166 | \$354,805 | \$408,980 | \$330,580 | \$300,499 |  |  |  |
| Prev Year - Avg Sold Price | \$265,000 | \$0 | \$264,950 | \$311,343 | \$429,667 | \$395,133 | \$317,211 |  |  |  |
| Avg Sold \% Change | 7.55\% | 0.00\% | 10.65\% | 13.96\% | -4.81\% | -16.34\% | -5.27\% |  |  |  |
| Prev Year - \# of Solds | 1 | 0 | 2 | 14 | 18 | 6 | 9 |  |  |  |

