## April 2020

## 22191, Woodbridge, VA

## Sold Summary

|  | Apr 2020 | Apr 2019 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 28,930,960$ | $\$ 32,907,504$ | $-12.08 \%$ |
| Avg Sold Price | $\$ 361,635$ | $\$ 365,639$ | $-1.10 \%$ |
| Median Sold Price | $\$ 337,500$ | $\$ 345,000$ | $-2.17 \%$ |
| Units Sold | 80 | 90 | $-11.11 \%$ |
| Avg Days on Market | 13 | 19 | $-31.58 \%$ |
| Avg List Price for Solds | $\$ 361,637$ | $\$ 367,339$ | $-1.55 \%$ |
| Avg SP to OLP Ratio | $99.5 \%$ | $99.1 \%$ | $0.35 \%$ |
| Ratio of Avg SP to Avg OLP | $99.2 \%$ | $99.0 \%$ | $0.16 \%$ |
| Attached Avg Sold Price | $\$ 342,816$ | $\$ 336,843$ | $1.77 \%$ |
| Detached Avg Sold Price | $\$ 414,509$ | $\$ 417,832$ | $-0.80 \%$ |
| Attached Units Sold | 59 | 58 | $1.72 \%$ |
| Detached Units Sold | 21 | 32 | $-34.38 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Apr 2020 | Apr 2019 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 65 | 100 | $-35.00 \%$ |
| New Listings | 94 | 129 | $-27.13 \%$ |
| New Under Contracts | 0 | 88 | $0 \%$ |
| New Contingents | 0 | 35 | $0 \%$ |
| New Pendings | 87 | 123 | $-29.27 \%$ |
| All Pendings | 124 | 157 | $-21.02 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 5 |
| Conventional | 41 |
| FHA | 14 |
| Other | 2 |
| Owner | 0 |
| VA | 16 |

Days on Market (Sold)

| 0 | 0 |
| :--- | :--- |
| 1 to 10 | 60 |
| 11 to 20 | 10 |
| 21 to 30 | 3 |
| 31 to 60 | 5 |
| 61 to 90 | 0 |
| 91 to 120 | 1 |
| 121 to 180 | 0 |
| 181 to 360 | 0 |
| 361 to 720 | 1 |
| $721+$ | 0 |

## Sold Detail



