## August 2020

22191, Woodbridge, VA

## Sold Summary

|  | Aug 2020 | Aug 2019 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 48,372,536$ | $\$ 35,258,989$ | $37.19 \%$ |
| Avg Sold Price | $\$ 396,342$ | $\$ 363,495$ | $9.04 \%$ |
| Median Sold Price | $\$ 399,990$ | $\$ 340,000$ | $17.64 \%$ |
| Units Sold | 123 | 97 | $26.80 \%$ |
| Avg Days on Market | 11 | 16 | $-31.25 \%$ |
| Avg List Price for Solds | $\$ 393,272$ | $\$ 364,760$ | $7.82 \%$ |
| Avg SP to OLP Ratio | $100.6 \%$ | $99.5 \%$ | $1.07 \%$ |
| Ratio of Avg SP to Avg OLP | $100.5 \%$ | $100.5 \%$ | $0.00 \%$ |
| Attached Avg Sold Price | $\$ 354,465$ | $\$ 326,457$ | $8.58 \%$ |
| Detached Avg Sold Price | $\$ 468,928$ | $\$ 408,939$ | $14.67 \%$ |
| Attached Units Sold | 78 | 52 | $50.00 \%$ |
| Detached Units Sold | 45 | 44 | $2.27 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Aug 2020 | Aug 2019 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 37 | 114 | $-67.54 \%$ |
| New Listings | 105 | 87 | $20.69 \%$ |
| New Under Contracts | 0 | 50 | $0 \%$ |
| New Contingents | 0 | 27 | $0 \%$ |
| New Pendings | 125 | 77 | $62.34 \%$ |
| All Pendings | 157 | 103 | $52.43 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 9 |
| Conventional | 53 |
| FHA | 25 |
| Other | 0 |
| Owner | 0 |
| VA | 31 |

Days on Market (Sold)

| 0 | 1 |
| :--- | :---: |
| 1 to 10 | 83 |
| 11 to 20 | 19 |
| 21 to 30 | 8 |
| 31 to 60 | 8 |
| 61 to 90 | 2 |
| 91 to 120 | 1 |
| 121 to 180 | 1 |
| 181 to 360 | 0 |
| 361 to 720 | 0 |
| $721+$ | 0 |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 1 |
| \$200K to \$299,999 | 0 | 3 | 1 | 10 | 1 | 3 | 9 | 0 | 2 | 1 |
| \$300K to \$399,999 | 0 | 1 | 6 | 7 | 3 | 6 | 11 | 8 | 4 | 7 |
| \$400K to \$499,999 | 0 | 0 | 2 | 9 | 14 | 3 | 11 | 0 | 2 | 8 |
| \$500K to \$599,999 | 0 | 0 | 1 | 3 | 13 | 0 | 0 | 1 | 2 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 4 | 1 | 0 | 1 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 4 | 10 | 29 | 35 | 13 | 32 | 10 | 10 | 17 |
| Avg Sold Price | \$0 | \$273,000 | \$381,150 | \$369,412 | \$494,008 | \$373,307 | \$343,449 |  |  |  |
| Prev Year - Avg Sold Price | \$205,000 | \$295,000 | \$364,873 | \$349,489 | \$430,459 | \$311,900 | \$316,129 |  |  |  |
| Avg Sold \% Change | 0.00\% | -7.46\% | 4.46\% | 5.70\% | 14.76\% | 19.69\% | 8.64\% |  |  |  |
| Prev Year - \# of Solds | 1 | 2 | 11 | 18 | 32 | 5 | 27 |  |  |  |

