## December 2020

22191, Woodbridge, VA

## Sold Summary

|  | Dec 2020 | Dec 2019 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 41,562,853$ | $\$ 27,284,513$ | $52.33 \%$ |
| Avg Sold Price | $\$ 398,261$ | $\$ 356,588$ | $11.69 \%$ |
| Median Sold Price | $\$ 380,000$ | $\$ 332,650$ | $14.23 \%$ |
| Units Sold | 105 | 76 | $38.16 \%$ |
| Avg Days on Market | 14 | 27 | $-48.15 \%$ |
| Avg List Price for Solds | $\$ 395,836$ | $\$ 359,006$ | $10.26 \%$ |
| Avg SP to OLP Ratio | $100.4 \%$ | $98.0 \%$ | $2.45 \%$ |
| Ratio of Avg SP to Avg OLP | $100.5 \%$ | $97.8 \%$ | $2.67 \%$ |
| Attached Avg Sold Price | $\$ 370,518$ | $\$ 332,162$ | $11.55 \%$ |
| Detached Avg Sold Price | $\$ 451,435$ | $\$ 396,176$ | $13.95 \%$ |
| Attached Units Sold | 69 | 47 | $46.81 \%$ |
| Detached Units Sold | 36 | 29 | $24.14 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Dec 2020 | Dec 2019 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 25 | 33 | $-24.24 \%$ |
| New Listings | 70 | 42 | $66.67 \%$ |
| New Under Contracts | 0 | 0 | $0 \%$ |
| New Contingents | 0 | 0 | $0 \%$ |
| New Pendings | 80 | 58 | $37.93 \%$ |
| All Pendings | 105 | 74 | $41.89 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 6 |
| Conventional | 60 |
| FHA | 20 |
| Other | 0 |
| Owner | 0 |
| VA | 18 |

Days on Market (Sold)

| 0 | 0 |
| :--- | :--- |
| 1 to 10 | 61 |
| 11 to 20 | 19 |
| 21 to 30 | 13 |
| 31 to 60 | 7 |
| 61 to 90 | 3 |
| 91 to 120 | 1 |
| 121 to 180 | 1 |
| 181 to 360 | 0 |
| 361 to 720 | 0 |
| $721+$ | 0 |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| \$200K to \$299,999 | 0 | 1 | 2 | 7 | 0 | 1 | 1 | 0 | 3 | 3 |
| \$300K to \$399,999 | 0 | 1 | 6 | 11 | 6 | 4 | 20 | 5 | 4 | 3 |
| \$400K to \$499,999 | 0 | 0 | 1 | 14 | 5 | 2 | 4 | 4 | 0 | 1 |
| \$500K to \$599,999 | 0 | 0 | 0 | 1 | 14 | 0 | 0 | 1 | 0 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 1 | 2 | 0 | 0 | 0 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 3 | 9 | 34 | 27 | 7 | 25 | 10 | 7 | 8 |
| Avg Sold Price | \$0 | \$273,333 | \$359,333 | \$389,346 | \$482, 136 | \$374,357 | \$355,500 |  |  |  |
| Prev Year - Avg Sold Price | \$0 | \$282,450 | \$288,721 | \$378,320 | \$437,112 | \$354,111 | \$294,520 |  |  |  |
| Avg Sold \% Change | 0.00\% | -3.23\% | 24.46\% | 2.91\% | 10.30\% | 5.72\% | 20.70\% |  |  |  |
| Prev Year - \# of Solds | 0 | 2 | 8 | 15 | 21 | 9 | 21 |  |  |  |

