## December 2021

22191, Woodbridge, VA

## Sold Summary

|  | Dec 2021 | Dec 2020 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 35,432,201$ | $\$ 41,562,853$ | $-14.75 \%$ |
| Avg Sold Price | $\$ 409,024$ | $\$ 398,261$ | $2.70 \%$ |
| Median Sold Price | $\$ 395,000$ | $\$ 380,000$ | $3.95 \%$ |
| Units Sold | 87 | 105 | $-17.14 \%$ |
| Avg Days on Market | 20 | 14 | $42.86 \%$ |
| Avg List Price for Solds | $\$ 407,266$ | $\$ 395,836$ | $2.89 \%$ |
| Avg SP to OLP Ratio | $99.8 \%$ | $100.4 \%$ | $-0.60 \%$ |
| Ratio of Avg SP to Avg OLP | $99.8 \%$ | $100.5 \%$ | $-0.62 \%$ |
| Attached Avg Sold Price | $\$ 371,082$ | $\$ 370,518$ | $0.15 \%$ |
| Detached Avg Sold Price | $\$ 508,620$ | $\$ 451,435$ | $12.67 \%$ |
| Attached Units Sold | 63 | 69 | $-8.70 \%$ |
| Detached Units Sold | 24 | 36 | $-33.33 \%$ |
|  |  |  |  |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Dec 2021 | Dec 2020 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 28 | 25 | $12.00 \%$ |
| New Listings | 49 | 70 | $-30.00 \%$ |
| New Under Contracts | 0 | 0 | $0 \%$ |
| New Contingents | 0 | 0 | $0 \%$ |
| New Pendings | 64 | 80 | $-20.00 \%$ |
| All Pendings | 87 | 105 | $-17.14 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 5 |
| Conventional | 51 |
| FHA | 14 |
| Other | 3 |
| Owner | 0 |
| VA | 13 |

Days on Market (Sold)

| 0 | 1 |
| :--- | :---: |
| 1 to 10 | 36 |
| 11 to 20 | 22 |
| 21 to 30 | 7 |
| 31 to 60 | 12 |
| 61 to 90 | 2 |
| 91 to 120 | 3 |
| 121 to 180 | 0 |
| 181 to 360 | 0 |
| 361 to 720 | 0 |
| $721+$ |  |

## Sold Detail



