## February 2023

22191, Woodbridge, VA

## Sold Summary

|  | Feb 2023 | Feb 2022 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 24,405,717$ | $\$ 29,429,236$ | $-17.07 \%$ |
| Avg Sold Price | $\$ 505,404$ | $\$ 436,298$ | $15.84 \%$ |
| Median Sold Price | $\$ 472,575$ | $\$ 402,518$ | $17.40 \%$ |
| Units Sold | 48 | 69 | $-30.43 \%$ |
| Avg Days on Market | 43 | 14 | $207.14 \%$ |
| Avg List Price for Solds | $\$ 508,452$ | $\$ 426,510$ | $19.21 \%$ |
| Avg SP to OLP Ratio | $97.3 \%$ | $101.9 \%$ | $-4.49 \%$ |
| Ratio of Avg SP to Avg OLP | $97.5 \%$ | $101.8 \%$ | $-4.26 \%$ |
| Attached Avg Sold Price | $\$ 454,333$ | $\$ 396,529$ | $14.58 \%$ |
| Detached Avg Sold Price | $\$ 556,475$ | $\$ 506,292$ | $9.91 \%$ |
| Attached Units Sold | 24 | 44 | $-45.45 \%$ |
| Detached Units Sold | 24 | 25 | $-4.00 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Feb 2023 | Feb 2022 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 27 | 22 | $22.73 \%$ |
| New Listings | 46 | 103 | $-55.34 \%$ |
| New Under Contracts | 0 | 0 | $0 \%$ |
| New Contingents | 0 | 0 | $0 \%$ |
| New Pendings | 59 | 95 | $-37.89 \%$ |
| All Pendings | 62 | 115 | $-46.09 \%$ |

## Financing (Sold)

| Assumption | 1 |
| :--- | :---: |
| Cash | 2 |
| Conventional | 27 |
| FHA | 6 |
| Other | 1 |
| Owner | 0 |
| VA | 11 |

Days on Market (Sold)

| 0 | 1 |
| :--- | :---: |
| 1 to 10 | 14 |
| 11 to 20 | 6 |
| 21 to 30 | 3 |
| 31 to 60 | 5 |
| 61 to 90 | 8 |
| 91 to 120 | 7 |
| 121 to 180 | 0 |
| 181 to 360 | 4 |
| 361 to 720 | 0 |
| $721+$ | 0 |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$200K to \$299,999 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$300K to \$399,999 | 0 | 1 | 1 | 1 | 3 | 1 | 3 | 1 | 2 | 4 |
| \$400K to \$499,999 | 0 | 0 | 2 | 4 | 2 | 2 | 5 | 3 | 1 | 5 |
| \$500K to \$599,999 | 0 | 0 | 0 | 3 | 2 | 1 | 0 | 3 | 0 | 3 |
| \$600K to \$799,999 | 0 | 0 | 1 | 2 | 12 | 0 | 0 | 3 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 1 | 5 | 11 | 19 | 4 | 8 | 12 | 3 | 12 |
| Avg Sold Price | \$0 | \$354,000 | \$412,500 | \$488,000 | \$594,363 | \$424,500 | \$435,501 |  |  |  |
| Prev Year - Avg Sold Price | \$0 | \$315,000 | \$421,360 | \$415,928 | \$527,525 | \$442,333 | \$386,691 |  |  |  |
| Avg Sold \% Change | 0.00\% | 12.38\% | -2.10\% | 17.33\% | 12.67\% | -4.03\% | 12.62\% |  |  |  |
| Prev Year - \# of Solds | 0 | 2 | 5 | 14 | 20 | 3 | 25 |  |  |  |

