## April 2017 <br> 22192, Woodbridge, VA

## Sold Summary

|  | Apr 2017 | Apr 2016 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 39,146,798$ | $\$ 27,371,579$ | $43.02 \%$ |
| Avg Sold Price | $\$ 352,674$ | $\$ 337,921$ | $4.37 \%$ |
| Median Sold Price | $\$ 330,000$ | $\$ 325,000$ | $1.54 \%$ |
| Units Sold | 111 | 81 | $37.04 \%$ |
| Avg Days on Market | 37 | 39 | $-5.13 \%$ |
| Avg List Price for Solds | $\$ 354,549$ | $\$ 341,532$ | $3.81 \%$ |
| Avg SP to OLP Ratio | $98.4 \%$ | $98.0 \%$ | $0.46 \%$ |
| Ratio of Avg SP to Avg OLP | $98.2 \%$ | $97.9 \%$ | $0.35 \%$ |
| Attached Avg Sold Price | $\$ 264,649$ | $\$ 266,893$ | $-0.84 \%$ |
| Detached Avg Sold Price | $\$ 468,206$ | $\$ 446,682$ | $4.82 \%$ |
| Attached Units Sold | 63 | 49 | $28.57 \%$ |
| Detached Units Sold | 48 | 32 | $50.00 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Apr 2017 | Apr 2016 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 151 | 181 | $-16.57 \%$ |
| New Listings | 163 | 148 | $10.14 \%$ |
| New Under Contracts | 34 | 39 | $-12.82 \%$ |
| New Contingents | 83 | 93 | $-10.75 \%$ |
| New Pendings | 117 | 132 | $-11.36 \%$ |
| All Pendings | 165 | 209 | $-21.05 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 4 |
| Conventional | 48 |
| FHA | 31 |
| Other | 6 |
| Owner | 0 |
| VA | 24 |

Days on Market (Sold)

| 0 | 3 |
| :--- | :---: |
| 1 to 10 | 55 |
| 11 to 20 | 14 |
| 21 to 30 | 7 |
| 31 to 60 | 14 |
| 61 to 90 | 5 |
| 91 to 120 | 5 |
| 121 to 180 | 4 |
| 181 to 360 | 4 |
| 361 to 720 | 1 |
| $721+$ | 0 |

## Sold Detail



