## May 2017 <br> 22192, Woodbridge, VA

## Sold Summary

|  | May 2017 | May 2016 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 34,276,530$ | $\$ 42,956,784$ | $-20.21 \%$ |
| Avg Sold Price | $\$ 339,372$ | $\$ 318,198$ | $6.65 \%$ |
| Median Sold Price | $\$ 324,900$ | $\$ 303,000$ | $7.23 \%$ |
| Units Sold | 101 | 135 | $-25.19 \%$ |
| Avg Days on Market | 20 | 27 | $-25.93 \%$ |
| Avg List Price for Solds | $\$ 341,412$ | $\$ 321,550$ | $6.18 \%$ |
| Avg SP to OLP Ratio | $98.7 \%$ | $98.6 \%$ | $0.17 \%$ |
| Ratio of Avg SP to Avg OLP | $98.7 \%$ | $98.3 \%$ | $0.44 \%$ |
| Attached Avg Sold Price | $\$ 273,602$ | $\$ 256,663$ | $6.60 \%$ |
| Detached Avg Sold Price | $\$ 458,122$ | $\$ 433,413$ | $5.70 \%$ |
| Attached Units Sold | 65 | 88 | $-26.14 \%$ |
| Detached Units Sold | 36 | 47 | $-23.40 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | May 2017 | May 2016 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 169 | 186 | $-9.14 \%$ |
| New Listings | 179 | 143 | $25.17 \%$ |
| New Under Contracts | 55 | 44 | $25.00 \%$ |
| New Contingents | 85 | 80 | $6.25 \%$ |
| New Pendings | 140 | 124 | $12.90 \%$ |
| All Pendings | 191 | 181 | $5.52 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 5 |
| Conventional | 52 |
| FHA | 23 |
| Other | 5 |
| Owner | 0 |
| VA | 23 |

Days on Market (Sold)

| 0 | 0 |
| :--- | :---: |
| 1 to 10 | 52 |
| 11 to 20 | 27 |
| 21 to 30 | 10 |
| 31 to 60 | 12 |
| 61 to 90 | 3 |
| 91 to 120 | 2 |
| 121 to 180 | 1 |
| 181 to 360 | 1 |
| 361 to 720 | 0 |
| $721+$ | 0 |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 6 | 0 | 0 | 7 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 6 | 0 | 0 | 6 |
| \$200K to \$299,999 | 0 | 4 | 1 | 17 | 0 | 3 | 3 | 3 | 14 | 9 |
| \$300K to \$399,999 | 0 | 2 | 1 | 16 | 6 | 3 | 2 | 12 | 22 | 7 |
| \$400K to \$499,999 | 0 | 0 | 1 | 0 | 17 | 1 | 1 | 34 | 6 | 1 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 8 | 0 | 0 | 22 | 0 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 17 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 5 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 6 | 3 | 33 | 33 | 7 | 19 | 97 | 42 | 30 |
| Avg Sold Price | \$0 | \$299,150 | \$349,000 | \$302,330 | \$468,042 | \$322,000 | \$197,808 |  |  |  |
| Prev Year - Avg Sold Price | \$335,000 | \$266,798 | \$384,693 | \$280,888 | \$444,681 | \$309,211 | \$170,593 |  |  |  |
| Avg Sold \% Change | 0.00\% | 12.13\% | $-9.28 \%$ | 7.63\% | 5.25\% | 4.14\% | 15.95\% |  |  |  |
| Prev Year - \# of Solds | 1 | 5 | 7 | 53 | 39 | 9 | 21 |  |  |  |

