## May 2019 <br> 22192, Woodbridge, VA

## Sold Summary

|  | May 2019 | May 2018 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 36,534,050$ | $\$ 44,212,841$ | $-17.37 \%$ |
| Avg Sold Price | $\$ 380,563$ | $\$ 377,888$ | $0.71 \%$ |
| Median Sold Price | $\$ 353,000$ | $\$ 346,000$ | $2.02 \%$ |
| Units Sold | 97 | 117 | $-17.09 \%$ |
| Avg Days on Market | 17 | 19 | $-10.53 \%$ |
| Avg List Price for Solds | $\$ 376,885$ | $\$ 378,514$ | $-0.43 \%$ |
| Avg SP to OLP Ratio | $99.5 \%$ | $99.4 \%$ | $0.02 \%$ |
| Ratio of Avg SP to Avg OLP | $100.7 \%$ | $100.1 \%$ | $0.56 \%$ |
| Attached Avg Sold Price | $\$ 304,041$ | $\$ 283,476$ | $7.25 \%$ |
| Detached Avg Sold Price | $\$ 487,694$ | $\$ 504,399$ | $-3.31 \%$ |
| Attached Units Sold | 57 | 67 | $-14.93 \%$ |
| Detached Units Sold | 40 | 50 | $-20.00 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | May 2019 | May 2018 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 140 | 130 | $7.69 \%$ |
| New Listings | 163 | 138 | $18.12 \%$ |
| New Under Contracts | 89 | 45 | $97.78 \%$ |
| New Contingents | 36 | 79 | $-54.43 \%$ |
| New Pendings | 125 | 124 | $0.81 \%$ |
| All Pendings | 155 | 171 | $-9.36 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 6 |
| Conventional | 50 |
| FHA | 18 |
| Other | 3 |
| Owner | 0 |
| VA | 20 |

Days on Market (Sold)

| 0 | 1 |
| :--- | :---: |
| 1 to 10 | 62 |
| 11 to 20 | 18 |
| 21 to 30 | 7 |
| 31 to 60 | 8 |
| 61 to 90 | 4 |
| 91 to 120 | 0 |
| 121 to 180 | 3 |
| 181 to 360 | 2 |
| 361 to 720 | 0 |
| $721+$ | 0 |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 5 | 0 | 0 | 6 |
| \$200K to \$299,999 | 0 | 2 | 0 | 7 | 0 | 2 | 7 | 1 | 16 | 3 |
| \$300K to \$399,999 | 1 | 2 | 2 | 21 | 3 | 5 | 1 | 4 | 26 | 0 |
| \$400K to \$499,999 | 0 | 0 | 2 | 3 | 12 | 1 | 0 | 18 | 3 | 1 |
| \$500K to \$599,999 | 0 | 0 | 2 | 0 | 13 | 0 | 0 | 23 | 0 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 5 | 0 | 0 | 24 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 7 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 1 | 4 | 6 | 31 | 33 | 8 | 14 | 81 | 46 | 13 |
| Avg Sold Price | \$330,000 | \$311,750 | \$450,817 | \$332,300 | \$499, 177 | \$333,875 | \$215,923 |  |  |  |
| Prev Year - Avg Sold Price | \$185,000 | \$263,250 | \$384,967 | \$309,302 | \$519,132 | \$318,413 | \$214,600 |  |  |  |
| Avg Sold \% Change | 78.38\% | 18.42\% | 17.11\% | 7.44\% | -3.84\% | 4.86\% | 0.62\% |  |  |  |
| Prev Year - \# of Solds | 1 | 4 | 3 | 39 | 46 | 7 | 17 |  |  |  |

