

September 2019
22192, Woodbridge, VA

Sold Summary

	Sep 2019	Sep 2018	% Change
Sold Dollar Volume	\$30,444,190	\$22,438,502	35.68%
Avg Sold Price	\$385,369	\$339,977	13.35%
Median Sold Price	\$340,000	\$325,450	4.47%
Units Sold	79	66	19.70%
Avg Days on Market	32	23	39.13%
Avg List Price for Solds	\$393,571	\$344,081	14.38%
Avg SP to OLP Ratio	98.5%	98.5%	-0.01%
Ratio of Avg SP to Avg OLP	99.4%	99.6%	-0.24%
Attached Avg Sold Price	\$290,177	\$291,725	-0.53%
Detached Avg Sold Price	\$568,704	\$424,418	34.00%
Attached Units Sold	52	42	23.81%
Detached Units Sold	27	24	12.50%

- Notes:
- SP = Sold Price
 - OLP = Original List Price
 - LP = List Price (at time of sale)
 - Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Sep 2019	Sep 2018	% Change
Active Listings	124	153	-18.95%
New Listings	93	100	-7.00%
New Under Contracts	58	29	100.00%
New Contingents	28	41	-31.71%
New Pending	86	70	22.86%
All Pending	99	87	13.79%

Financing (Sold)

Assumption	0
Cash	7
Conventional	34
FHA	19
Other	3
Owner	0
VA	16

Days on Market (Sold)

0	0
1 to 10	36
11 to 20	10
21 to 30	4
31 to 60	16
61 to 90	9
91 to 120	2
121 to 180	0
181 to 360	2
361 to 720	0
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop
	2 or Less BR		3 BR		4 or More BR		All
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached
< \$50,000	0	0	0	1	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	2
\$150K to \$199,999	0	0	0	0	0	0	4
\$200K to \$299,999	0	3	0	13	0	0	4
\$300K to \$399,999	0	1	1	16	2	5	2
\$400K to \$499,999	0	0	2	1	7	0	0
\$500K to \$599,999	0	0	0	0	9	0	0
\$600K to \$799,999	0	0	0	0	3	0	0
\$800K to \$999,999	0	0	0	0	1	0	0
\$1M to \$2,499,999	0	0	0	0	2	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0
Total	0	4	3	31	24	5	12
Avg Sold Price	\$0	\$274,475	\$393,333	\$309,513	\$590,625	\$356,000	\$218,033
Prev Year - Avg Sold Price	\$193,000	\$0	\$364,847	\$309,147	\$453,822	\$333,978	\$189,750
Avg Sold % Change	0.00%	0.00%	7.81%	0.12%	30.14%	6.59%	14.91%
Prev Year - # of Solds	1	0	5	25	18	9	8

Active Detail

Active Listings		
Residential		Condo/Coop
Detached	Attached/TH	Attached
0	1	0
0	0	0
0	0	1
1	0	2
0	12	5
4	40	2
10	1	2
13	0	0
16	0	0
9	0	0
5	0	0
0	0	0
0	0	0
58	54	12