## February 2020 <br> 22192, Woodbridge, VA

## Sold Summary

|  | Feb 2020 | Feb 2019 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 24,054,988$ | $\$ 20,733,425$ | $16.02 \%$ |
| Avg Sold Price | $\$ 379,825$ | $\$ 339,892$ | $11.75 \%$ |
| Median Sold Price | $\$ 350,000$ | $\$ 335,000$ | $4.48 \%$ |
| Units Sold | 63 | 62 | $1.61 \%$ |
| Avg Days on Market | 32 | 39 | $-17.95 \%$ |
| Avg List Price for Solds | $\$ 381,825$ | $\$ 341,065$ | $11.95 \%$ |
| Avg SP to OLP Ratio | $99.0 \%$ | $98.0 \%$ | $1.02 \%$ |
| Ratio of Avg SP to Avg OLP | $98.0 \%$ | $96.5 \%$ | $1.62 \%$ |
| Attached Avg Sold Price | $\$ 295,292$ | $\$ 276,876$ | $6.65 \%$ |
| Detached Avg Sold Price | $\$ 526,838$ | $\$ 424,721$ | $24.04 \%$ |
| Attached Units Sold | 40 | 36 | $11.11 \%$ |
| Detached Units Sold | 23 | 26 | $-11.54 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Feb 2020 | Feb 2019 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 40 | 78 | $-48.72 \%$ |
| New Listings | 74 | 89 | $-16.85 \%$ |
| New Under Contracts | 0 | 52 | $0 \%$ |
| New Contingents | 0 | 41 | $0 \%$ |
| New Pendings | 71 | 93 | $-23.66 \%$ |
| All Pendings | 80 | 114 | $-29.82 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 5 |
| Conventional | 37 |
| FHA | 8 |
| Other | 0 |
| Owner | 0 |
| VA | 12 |

Days on Market (Sold)

| 0 | 0 |
| :--- | :---: |
| 1 to 10 | 31 |
| 11 to 20 | 8 |
| 21 to 30 | 7 |
| 31 to 60 | 4 |
| 61 to 90 | 6 |
| 91 to 120 | 0 |
| 121 to 180 | 2 |
| 181 to 360 | 4 |
| 361 to 720 | 1 |
| $721+$ | 0 |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 5 | 0 | 0 | 1 |
| \$200K to \$299,999 | 0 | 0 | 0 | 5 | 0 | 0 | 8 | 0 | 1 | 2 |
| \$300K to \$399,999 | 0 | 0 | 2 | 16 | 1 | 2 | 0 | 2 | 4 | 1 |
| \$400K to \$499,999 | 0 | 0 | 1 | 2 | 7 | 1 | 0 | 4 | 1 | 1 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 6 | 0 | 0 | 7 | 4 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 5 | 0 | 0 | 6 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 2 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 3 | 23 | 20 | 3 | 14 | 25 | 10 | 5 |
| Avg Sold Price | \$0 | \$0 | \$392,629 | \$346,230 | \$546,970 | \$354,966 | \$198,821 |  |  |  |
| Prev Year - Avg Sold Price | \$0 | \$285,100 | \$386,250 | \$317,981 | \$431,716 | \$316,280 | \$188,118 |  |  |  |
| Avg Sold \% Change | 0.00\% | 0.00\% | 1.65\% | 8.88\% | 26.70\% | 12.23\% | 5.69\% |  |  |  |
| Prev Year - \# of Solds | 0 | 4 | 4 | 17 | 22 | 5 | 10 |  |  |  |

