## August 2020

22192, Woodbridge, VA

## Sold Summary

|  | Aug 2020 | Aug 2019 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 35,878,217$ | $\$ 43,818,603$ | $-18.12 \%$ |
| Avg Sold Price | $\$ 407,491$ | $\$ 394,762$ | $3.22 \%$ |
| Median Sold Price | $\$ 405,000$ | $\$ 369,000$ | $9.76 \%$ |
| Units Sold | 89 | 111 | $-19.82 \%$ |
| Avg Days on Market | 8 | 27 | $-70.37 \%$ |
| Avg List Price for Solds | $\$ 403,126$ | $\$ 399,663$ | $0.87 \%$ |
| Avg SP to OLP Ratio | $101.3 \%$ | $98.5 \%$ | $2.89 \%$ |
| Ratio of Avg SP to Avg OLP | $101.3 \%$ | $98.9 \%$ | $2.38 \%$ |
| Attached Avg Sold Price | $\$ 315,330$ | $\$ 301,756$ | $4.50 \%$ |
| Detached Avg Sold Price | $\$ 515,386$ | $\$ 531,171$ | $-2.97 \%$ |
| Attached Units Sold | 48 | 66 | $-27.27 \%$ |
| Detached Units Sold | 41 | 45 | $-8.89 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Aug 2020 | Aug 2019 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 44 | 129 | $-65.89 \%$ |
| New Listings | 114 | 114 | $0.00 \%$ |
| New Under Contracts | 0 | 71 | $0 \%$ |
| New Contingents | 0 | 33 | $0 \%$ |
| New Pendings | 114 | 104 | $9.62 \%$ |
| All Pendings | 123 | 106 | $16.04 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 5 |
| Conventional | 52 |
| FHA | 18 |
| Other | 1 |
| Owner | 0 |
| VA | 10 |

Days on Market (Sold)

| 0 | 0 |
| :--- | :---: |
| 1 to 10 | 72 |
| 11 to 20 | 11 |
| 21 to 30 | 2 |
| 31 to 60 | 3 |
| 61 to 90 | 0 |
| 91 to 120 | 1 |
| 121 to 180 | 0 |
| 181 to 360 | 0 |
| 361 to 720 | 0 |
| $721+$ | 0 |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 5 | 0 | 0 | 4 |
| \$200K to \$299,999 | 0 | 0 | 0 | 4 | 0 | 0 | 9 | 0 | 2 | 3 |
| \$300K to \$399,999 | 0 | 2 | 1 | 20 | 1 | 2 | 0 | 2 | 9 | 1 |
| \$400K to \$499,999 | 0 | 0 | 3 | 4 | 13 | 1 | 0 | 3 | 3 | 2 |
| \$500K to \$599,999 | 0 | 0 | 1 | 0 | 16 | 1 | 0 | 2 | 3 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 6 | 0 | 0 | 4 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 2 | 5 | 28 | 36 | 4 | 14 | 16 | 17 | 11 |
| Avg Sold Price | \$0 | \$342,500 | \$450,840 | \$341,279 | \$524,351 | \$430,617 | \$226,612 |  |  |  |
| Prev Year - Avg Sold Price | \$0 | \$323,300 | \$441,250 | \$338,765 | \$535,354 | \$325,971 | \$184,988 |  |  |  |
| Avg Sold \% Change | 0.00\% | 5.94\% | 2.17\% | 0.74\% | -2.06\% | 32.10\% | 22.50\% |  |  |  |
| Prev Year - \# of Solds | 0 | 3 | 2 | 41 | 43 | 7 | 15 |  |  |  |

