## September 2020

22192, Woodbridge, VA

## Sold Summary

|  | Sep 2020 | Sep 2019 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 43,112,621$ | $\$ 30,444,190$ | $41.61 \%$ |
| Avg Sold Price | $\$ 407,857$ | $\$ 385,369$ | $5.84 \%$ |
| Median Sold Price | $\$ 405,000$ | $\$ 340,000$ | $19.12 \%$ |
| Units Sold | 107 | 79 | $35.44 \%$ |
| Avg Days on Market | 8 | 32 | $-75.00 \%$ |
| Avg List Price for Solds | $\$ 402,921$ | $\$ 393,571$ | $2.38 \%$ |
| Avg SP to OLP Ratio | $101.5 \%$ | $98.5 \%$ | $3.01 \%$ |
| Ratio of Avg SP to Avg OLP | $101.3 \%$ | $99.4 \%$ | $1.89 \%$ |
| Attached Avg Sold Price | $\$ 335,656$ | $\$ 290,177$ | $15.67 \%$ |
| Detached Avg Sold Price | $\$ 524,084$ | $\$ 568,704$ | $-7.85 \%$ |
| Attached Units Sold | 66 | 52 | $26.92 \%$ |
| Detached Units Sold | 41 | 27 | $51.85 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Sep 2020 | Sep 2019 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 57 | 124 | $-54.03 \%$ |
| New Listings | 123 | 93 | $32.26 \%$ |
| New Under Contracts | 0 | 58 | $0 \%$ |
| New Contingents | 0 | 28 | $0 \%$ |
| New Pendings | 108 | 86 | $25.58 \%$ |
| All Pendings | 113 | 99 | $14.14 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 4 |
| Conventional | 62 |
| FHA | 20 |
| Other | 1 |
| Owner | 0 |
| VA | 20 |

Days on Market (Sold)

| 0 | 1 |
| :--- | :---: |
| 1 to 10 | 82 |
| 11 to 20 | 15 |
| 21 to 30 | 3 |
| 31 to 60 | 5 |
| 61 to 90 | 1 |
| 91 to 120 | 0 |
| 121 to 180 | 0 |
| 181 to 360 | 0 |
| 361 to 720 | 0 |
| $721+$ | 0 |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 2 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 0 | 0 | 6 |
| \$200K to \$299,999 | 0 | 1 | 0 | 6 | 0 | 0 | 8 | 0 | 1 | 2 |
| \$300K to \$399,999 | 0 | 1 | 0 | 24 | 1 | 4 | 2 | 2 | 19 | 1 |
| \$400K to \$499,999 | 0 | 0 | 2 | 7 | 11 | 4 | 3 | 5 | 4 | 1 |
| \$500K to \$599,999 | 0 | 0 | 1 | 1 | 24 | 0 | 0 | 5 | 1 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 3 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 2 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 2 | 3 | 38 | 38 | 8 | 18 | 20 | 25 | 12 |
| Avg Sold Price | \$0 | \$337,500 | \$472,333 | \$359,852 | \$528,170 | \$399,362 | \$256,055 |  |  |  |
| Prev Year - Avg Sold Price | \$0 | \$274,475 | \$393,333 | \$309,513 | \$590,625 | \$356,000 | \$218,033 |  |  |  |
| Avg Sold \% Change | 0.00\% | 22.96\% | 20.08\% | 16.26\% | -10.57\% | 12.18\% | 17.44\% |  |  |  |
| Prev Year - \# of Solds | 0 | 4 | 3 | 31 | 24 | 5 | 12 |  |  |  |

