## March 2021 <br> 22192, Woodbridge, VA

## Sold Summary

|  | Mar 2021 | Mar 2020 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 31,883,448$ | $\$ 25,550,072$ | $24.79 \%$ |
| Avg Sold Price | $\$ 416,929$ | $\$ 377,627$ | $10.41 \%$ |
| Median Sold Price | $\$ 403,000$ | $\$ 345,000$ | $16.81 \%$ |
| Units Sold | 79 | 68 | $16.18 \%$ |
| Avg Days on Market | 7 | 19 | $-63.16 \%$ |
| Avg List Price for Solds | $\$ 403,587$ | $\$ 375,736$ | $7.41 \%$ |
| Avg SP to OLP Ratio | $104.4 \%$ | $100.1 \%$ | $4.25 \%$ |
| Ratio of Avg SP to Avg OLP | $104.2 \%$ | $99.6 \%$ | $4.60 \%$ |
| Attached Avg Sold Price | $\$ 353,235$ | $\$ 294,488$ | $19.95 \%$ |
| Detached Avg Sold Price | $\$ 526,747$ | $\$ 530,049$ | $-0.62 \%$ |
| Attached Units Sold | 50 | 44 | $13.64 \%$ |
| Detached Units Sold | 29 | 24 | $20.83 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Mar 2021 | Mar 2020 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 23 | 62 | $-62.90 \%$ |
| New Listings | 123 | 138 | $-10.87 \%$ |
| New Under Contracts | 0 | 0 | $0 \%$ |
| New Contingents | 0 | 0 | $0 \%$ |
| New Pendings | 114 | 99 | $15.15 \%$ |
| All Pendings | 110 | 102 | $7.84 \%$ |

Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 4 |
| Conventional | 53 |
| FHA | 9 |
| Other | 0 |
| Owner | 0 |
| VA | 11 |

Days on Market (Sold)

| 0 | 2 |
| :--- | :---: |
| 1 to 10 | 65 |
| 11 to 20 | 5 |
| 21 to 30 | 2 |
| 31 to 60 | 5 |
| 61 to 90 | 0 |
| 91 to 120 | 0 |
| 121 to 180 | 0 |
| 181 to 360 | 0 |
| 361 to 720 | 0 |
| $721+$ | 0 |

## Sold Detail



