## December 2021

22192, Woodbridge, VA

## Sold Summary

|  | Dec 2021 | Dec 2020 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 43,945,383$ | $\$ 42,463,153$ | $3.49 \%$ |
| Avg Sold Price | $\$ 451,926$ | $\$ 409,643$ | $10.32 \%$ |
| Median Sold Price | $\$ 418,500$ | $\$ 382,500$ | $9.41 \%$ |
| Units Sold | 98 | 104 | $-5.77 \%$ |
| Avg Days on Market | 21 | 18 | $16.67 \%$ |
| Avg List Price for Solds | $\$ 448,422$ | $\$ 408,299$ | $9.83 \%$ |
| Avg SP to OLP Ratio | $99.8 \%$ | $100.2 \%$ | $-0.36 \%$ |
| Ratio of Avg SP to Avg OLP | $99.7 \%$ | $100.1 \%$ | $-0.34 \%$ |
| Attached Avg Sold Price | $\$ 357,059$ | $\$ 327,185$ | $9.13 \%$ |
| Detached Avg Sold Price | $\$ 638,784$ | $\$ 547,074$ | $16.76 \%$ |
| Attached Units Sold | 65 | 65 | $0.00 \%$ |
| Detached Units Sold | 33 | 39 | $-15.38 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Dec 2021 | Dec 2020 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 24 | 21 | $14.29 \%$ |
| New Listings | 50 | 72 | $-30.56 \%$ |
| New Under Contracts | 0 | 0 | $0 \%$ |
| New Contingents | 0 | 0 | $0 \%$ |
| New Pendings | 66 | 89 | $-25.84 \%$ |
| All Pendings | 69 | 106 | $-34.91 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 5 |
| Conventional | 63 |
| FHA | 14 |
| Other | 1 |
| Owner | 0 |
| VA | 14 |

Days on Market (Sold)

| 0 | 0 |
| :--- | :---: |
| 1 to 10 | 44 |
| 11 to 20 | 16 |
| 21 to 30 | 14 |
| 31 to 60 | 10 |
| 61 to 90 | 11 |
| 91 to 120 | 2 |
| 121 to 180 | 1 |
| 181 to 360 | 0 |
| 361 to 720 | 0 |
| $721+$ | 0 |

## Sold Detail

|  | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | AII <br> Attached | Residential |  | Condo/Coop <br> Attached |
| Price Ranges | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 2 |
| \$200K to \$299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 13 | 0 | 0 | 3 |
| \$300K to \$399,999 | 0 | 2 | 0 | 17 | 0 | 5 | 6 | 0 | 10 | 0 |
| \$400K to \$499,999 | 0 | 1 | 3 | 12 | 3 | 3 | 0 | 2 | 2 | 0 |
| \$500K to \$599,999 | 0 | 0 | 1 | 2 | 8 | 1 | 0 | 0 | 0 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 11 | 1 | 0 | 3 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 7 | 0 | 0 | 2 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 3 | 4 | 31 | 29 | 10 | 21 | 7 | 12 | 5 |
| Avg Sold Price | \$0 | \$368,300 | \$488,750 | \$394,235 | \$659,478 | \$420,100 | \$270,557 |  |  |  |
| Prev Year - Avg Sold Price | \$0 | \$334,200 | \$399,975 | \$358,480 | \$563,885 | \$403,440 | \$235,685 |  |  |  |
| Avg Sold \% Change | 0.00\% | 10.20\% | 22.20\% | 9.97\% | 16.95\% | 4.13\% | 14.80\% |  |  |  |
| Prev Year - \# of Solds | 0 | 3 | 4 | 31 | 35 | 11 | 20 |  |  |  |

