## June 2022

22192, Woodbridge, VA

## Sold Summary

|  | Jun 2022 | Jun 2021 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 45,875,584$ | $\$ 62,585,000$ | $-26.70 \%$ |
| Avg Sold Price | $\$ 531,962$ | $\$ 450,483$ | $18.09 \%$ |
| Median Sold Price | $\$ 465,000$ | $\$ 405,000$ | $14.81 \%$ |
| Units Sold | 89 | 144 | $-38.19 \%$ |
| Avg Days on Market | 7 | 6 | $16.67 \%$ |
| Avg List Price for Solds | $\$ 515,456$ | $\$ 434,618$ | $18.60 \%$ |
| Avg SP to OLP Ratio | $103.0 \%$ | $104.4 \%$ | $-1.35 \%$ |
| Ratio of Avg SP to Avg OLP | $102.8 \%$ | $104.1 \%$ | $-1.22 \%$ |
| Attached Avg Sold Price | $\$ 387,402$ | $\$ 360,605$ | $7.43 \%$ |
| Detached Avg Sold Price | $\$ 725,976$ | $\$ 604,802$ | $20.04 \%$ |
| Attached Units Sold | 51 | 91 | $-43.96 \%$ |
| Detached Units Sold | 38 | 53 | $-28.30 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Jun 2022 | Jun 2021 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 66 | 63 | $4.76 \%$ |
| New Listings | 133 | 138 | $-3.62 \%$ |
| New Under Contracts | 0 | 0 | $0 \%$ |
| New Contingents | 0 | 0 | $0 \%$ |
| New Pendings | 88 | 114 | $-22.81 \%$ |
| All Pendings | 86 | 124 | $-30.65 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 8 |
| Conventional | 53 |
| FHA | 12 |
| Other | 0 |
| Owner | 0 |
| VA | 16 |

Days on Market (Sold)

| 0 | 4 |
| :--- | :---: |
| 1 to 10 | 69 |
| 11 to 20 | 10 |
| 21 to 30 | 5 |
| 31 to 60 | 0 |
| 61 to 90 | 0 |
| 91 to 120 | 0 |
| 121 to 180 | 0 |
| 181 to 360 | 0 |
| 361 to 720 |  |
| $721+$ | 0 |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 0 | 0 | 1 |
| \$200K to \$299,999 | 0 | 1 | 0 | 0 | 0 | 0 | 6 | 0 | 0 | 4 |
| \$300K to \$399,999 | 0 | 2 | 0 | 6 | 0 | 1 | 3 | 0 | 10 | 1 |
| \$400K to \$499,999 | 0 | 1 | 2 | 19 | 3 | 4 | 0 | 2 | 17 | 0 |
| \$500K to \$599,999 | 0 | 0 | 3 | 4 | 3 | 0 | 0 | 10 | 0 | 0 |
| \$600K to \$799,999 | 0 | 0 | 1 | 0 | 16 | 0 | 0 | 13 | 1 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 5 | 0 | 0 | 5 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 5 | 0 | 0 | 2 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 4 | 6 | 29 | 32 | 5 | 13 | 32 | 28 | 6 |
| Avg Sold Price | \$0 | \$348,000 | \$527,666 | \$443,079 | \$763,159 | \$435,250 | \$256,923 |  |  |  |
| Prev Year - Avg Sold Price | \$0 | \$328,900 | \$509,090 | \$384,461 | \$629,869 | \$457,243 | \$258,712 |  |  |  |
| Avg Sold \% Change | 0.00\% | 5.81\% | 3.65\% | 15.25\% | 21.16\% | -4.81\% | -0.69\% |  |  |  |
| Prev Year - \# of Solds | 0 | 5 | 11 | 52 | 42 | 12 | 22 |  |  |  |

