June 2023
22192, Woodbridge, VA

## Sold Summary

|  | Jun 2023 | Jun 2022 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 31,259,061$ | $\$ 45,875,584$ | $-31.86 \%$ |
| Avg Sold Price | $\$ 514,390$ | $\$ 531,962$ | $-3.30 \%$ |
| Median Sold Price | $\$ 467,500$ | $\$ 465,000$ | $0.54 \%$ |
| Units Sold | 62 | 89 | $-30.34 \%$ |
| Avg Days on Market | 7 | 7 | $0.00 \%$ |
| Avg List Price for Solds | $\$ 504,178$ | $\$ 515,456$ | $-2.19 \%$ |
| Avg SP to OLP Ratio | $102.2 \%$ | $103.0 \%$ | $-0.78 \%$ |
| Ratio of Avg SP to Avg OLP | $102.0 \%$ | $102.8 \%$ | $-0.83 \%$ |
| Attached Avg Sold Price | $\$ 397,250$ | $\$ 387,402$ | $2.54 \%$ |
| Detached Avg Sold Price | $\$ 666,238$ | $\$ 725,976$ | $-8.23 \%$ |
| Attached Units Sold | 35 | 51 | $-31.37 \%$ |
| Detached Units Sold | 27 | 38 | $-28.95 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Jun 2023 | Jun 2022 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 25 | 66 | $-62.12 \%$ |
| New Listings | 49 | 133 | $-63.16 \%$ |
| New Under Contracts | 0 | 0 | $0 \%$ |
| New Contingents | 0 | 0 | $0 \%$ |
| New Pendings | 60 | 88 | $-31.82 \%$ |
| All Pendings | 52 | 86 | $-39.53 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 6 |
| Conventional | 39 |
| FHA | 8 |
| Other | 0 |
| Owner | 0 |
| VA | 9 |

Days on Market (Sold)

| 0 | 2 |
| :--- | :--- |
| 1 to 10 | 47 |
| 11 to 20 | 6 |
| 21 to 30 | 5 |
| 31 to 60 | 2 |
| 61 to 90 | 0 |
| 91 to 120 | 0 |
| 121 to 180 | 0 |
| 181 to 360 | 0 |
| 361 to 720 |  |
| $721+$ |  |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$200K to \$299,999 | 0 | 1 | 0 | 0 | 0 | 0 | 3 | 0 | 0 | 3 |
| \$300K to \$399,999 | 0 | 0 | 0 | 5 | 0 | 0 | 4 | 0 | 1 | 1 |
| \$400K to \$499,999 | 0 | 1 | 0 | 17 | 1 | 0 | 2 | 0 | 5 | 0 |
| \$500K to \$599,999 | 0 | 0 | 4 | 2 | 3 | 0 | 0 | 4 | 2 | 0 |
| \$600K to \$799,999 | 0 | 0 | 1 | 0 | 14 | 0 | 0 | 6 | 1 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 4 | 0 | 0 | 1 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 2 | 5 | 24 | 22 | 0 | 9 | 12 | 9 | 4 |
| Avg Sold Price | \$0 | \$310,500 | \$553,230 | \$432,407 | \$691,922 | \$0 | \$322,777 |  |  |  |
| Prev Year - Avg Sold Price | \$0 | \$348,000 | \$527,666 | \$443,079 | \$763,159 | \$435,250 | \$256,923 |  |  |  |
| Avg Sold \% Change | 0.00\% | -10.78\% | 4.84\% | -2.41\% | -9.33\% | 0.00\% | 25.63\% |  |  |  |
| Prev Year - \# of Solds | 0 | 4 | 6 | 29 | 32 | 5 | 13 |  |  |  |

