April 2017 22193, Woodbridge, VA

Sold Summary

	Apr 2017	Apr 2016	% Change		
Sold Dollar Volume	\$29,272,186	\$29,091,909	0.62%		
Avg Sold Price	\$328,901	\$309,488	6.27%		
Median Sold Price	\$299,999	\$285,000	5.26%		
Units Sold	89	94	-5.32%		
Avg Days on Market	33	38	-13.16%		
Avg List Price for Solds	\$330,679	\$310,897	6.36%		
Avg SP to OLP Ratio	99.0%	97.7%	1.38%		
Ratio of Avg SP to Avg OLP	98.6%	97.5%	1.10%		
Attached Avg Sold Price	\$249,102	\$237,987	4.67%		
Detached Avg Sold Price	\$360,072	\$355,901	1.17%		
Attached Units Sold	25	37	-32.43%		
Detached Units Sold	64	57	12.28%		

Notes:

• SP = Sold Price

OLP = Original List Price
LP = List Price (at time of sale)
Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Apr 2017	Apr 2016	% Change		
Active Listings	110	170	-35.29%		
New Listings	165	187	-11.76%		
New Under Contracts	54	47	14.89%		
New Contingents	87	100	-13.00%		
New Pendings	141	147	-4.08%		
All Pendings	214	210	1.90%		

Financing (Sold)

5()	
Assumption	0
Cash	5
Conventional	31
FHA	41
Other	2
Owner	0
VA	14

Days on Market (Sold)

0	1
1 to 10	48
11 to 20	14
21 to 30	3
31 to 60	10
61 to 90	6
91 to 120	4
121 to 180	5
181 to 360	2
361 to 720	0
721+	0

Active Detail

Sold Detail

Residential					Condo/Coop		Active Listings		
2 or	Less BR	3	BR	4 or l	More BR	All	Residential		Condo/Coop
Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0
0	0	0	1	0	0	0	0	0	0
0	0	13	18	12	0	1	10	15	2
0	0	4	2	15	2	1	25	7	3
0	0	1	0	11	0	0	20	1	0
0	0	0	0	8	0	0	20	0	0
0	0	0	0	0	0	0	7	0	0
0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0
0	0	18	21	46	2	2	82	23	5
\$0	\$0	\$290,455	\$237,098	\$387,314	\$312,500	\$311,750			
\$0	\$255,000	\$299,379	\$227,245	\$374,304	\$285,000	\$279,239			
0.00%	0.00%	-2.98%	4.34%	3.48%	9.65%	11.64%			
0	1	14	29	43	1	6			
	Detached 0	0 0 0 \$0 \$0 \$255,000 0.00% 0.00%	2 or Jess BR Detached Attached/TH Detached Detached <thdetached< th=""> Detached</thdetached<>	2 or JerrDetachedAttached/THDetachedAttached/THDetached000000000000000000000000000000100013180014200142000000000000000000000000000000000018210\$2500\$2937\$274500\$2993\$2745	2 or JerrAttached/THDetachedAttached/THDetachedAttached/THDetachedDetached001110 <td>Atacher bis and the set of the set of</td> <td>PetachedMatched/THDetachedAttached/THDetachedAttached/THAttached/THAttached/THAttached/THAttached/THAttached/TH00110000000001110000000001100</td> <td>Non-Section 1Non-Section 1Non-Section 1Non-Section 12 Condering 1Condering 1Condering 1Condering 1Condering 12 Condering 1Condering 1Condering 1Condering 1Condering 1Condering 12 Condering 1Condering 1Condering 1Condering 1Condering 1Condering 1Condering 12 Condering 1Condering 1Condering 1Condering 1Condering 1Condering 1Condering 10 Condering 1Condering 1Condering 1Condering 1Condering 1Condering 1Condering 1Condering 10 Condering 1Condering 1Condering 1Condering 1Condering 1Condering 1Condering 1Condering 10 Condering 1Condering 1Condering 1Condering 1Condering 1Condering 1Condering 1Condering 10 Condering 1Condering 1Condering 1Condering 1</td> <td>NetworkNetworkNetworkNetwork2 cSet (Set (Set (Set (Set (Set (Set (Set (</td>	Atacher bis and the set of	PetachedMatched/THDetachedAttached/THDetachedAttached/THAttached/THAttached/THAttached/THAttached/THAttached/TH00110000000001110000000001100	Non-Section 1Non-Section 1Non-Section 1Non-Section 12 Condering 1Condering 1Condering 1Condering 1Condering 12 Condering 1Condering 1Condering 1Condering 1Condering 1Condering 12 Condering 1Condering 1Condering 1Condering 1Condering 1Condering 1Condering 12 Condering 1Condering 1Condering 1Condering 1Condering 1Condering 1Condering 10 Condering 1Condering 1Condering 1Condering 1Condering 1Condering 1Condering 1Condering 10 Condering 1Condering 1Condering 1Condering 1Condering 1Condering 1Condering 1Condering 10 Condering 1Condering 1Condering 1Condering 1Condering 1Condering 1Condering 1Condering 10 Condering 1Condering 1Condering 1Condering 1	NetworkNetworkNetworkNetwork2 cSet (Set (Set (Set (Set (Set (Set (Set (