June 2017 22193, Woodbridge, VA

Sold Summary

	Jun 2017	Jun 2016	% Change		
Sold Dollar Volume	\$54,055,899	\$45,467,497	18.89%		
Avg Sold Price	\$353,307	\$334,320	5.68%		
Median Sold Price	\$320,000	\$300,000	6.67%		
Units Sold	153	136	12.50%		
Avg Days on Market	21	22	-4.55%		
Avg List Price for Solds	\$354,741	\$335,554	5.72%		
Avg SP to OLP Ratio	99.1%	99.0%	0.10%		
Ratio of Avg SP to Avg OLP	98.9%	98.8%	0.03%		
Attached Avg Sold Price	\$266,135	\$235,508	13.00%		
Detached Avg Sold Price	\$386,290	\$369,892	4.43%		
Attached Units Sold	42	36	16.67%		
Detached Units Sold	111	100	11.00%		

Notes:

• SP = Sold Price

OLP = Original List Price
LP = List Price (at time of sale)
Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Jun 2017	Jun 2016	% Change	
Active Listings	143	173	-17.34%	
New Listings	167	177	-5.65%	
New Under Contracts	50	48	4.17%	
New Contingents	89	90	-1.11%	
New Pendings	139	138	0.72%	
All Pendings	200	216	-7.41%	

Financing (Sold)

Assumption	0
Cash	6
Conventional	58
FHA	58
Other	8
Owner	0
VA	26

Days on Market (Sold)

0	1
1 to 10	76
11 to 20	40
21 to 30	12
31 to 60	17
61 to 90	6
91 to 120	2
121 to 180	1
181 to 360	2
361 to 720	0
721+	0

Active Detail

Sold Detail

		Residential			Condo/Coop	Active Listings				
	2 or	Less BR	3	BR	4 or I	More BR	All	Residential		Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	1	0	0	0	1	0	1	0
\$200K to \$299,999	0	1	16	28	7	2	0	9	24	3
\$300K to \$399,999	0	0	9	5	35	3	1	33	6	7
\$400K to \$499,999	0	0	0	1	25	0	0	28	1	0
\$500K to \$599,999	0	0	0	0	15	0	0	20	0	0
\$600K to \$799,999	0	0	0	0	3	0	0	11	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	0	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	1	26	34	85	5	2	101	32	10
Avg Sold Price	\$0	\$280,000	\$297,608	\$262,699	\$413,417	\$292,600	\$251,450			
Prev Year - Avg Sold Price	\$0	\$268,333	\$308,224	\$229,515	\$390,448	\$256,817	\$165,000			
Avg Sold % Change	0.00%	4.35%	-3.44%	14.46%	5.88%	13.93%	52.39%			
Prev Year - # of Solds	0	3	25	26	75	6	1			