## July 2018

22193, Woodbridge, VA

## Sold Summary

|  | Jul 2018 | Jul 2017 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 40,987,894$ | $\$ 44,253,166$ | $-7.38 \%$ |
| Avg Sold Price | $\$ 338,743$ | $\$ 337,810$ | $0.28 \%$ |
| Median Sold Price | $\$ 320,000$ | $\$ 305,000$ | $4.92 \%$ |
| Units Sold | 121 | 131 | $-7.63 \%$ |
| Avg Days on Market | 22 | 18 | $22.22 \%$ |
| Avg List Price for Solds | $\$ 339,053$ | $\$ 339,107$ | $-0.02 \%$ |
| Avg SP to OLP Ratio | $99.7 \%$ | $99.1 \%$ | $0.62 \%$ |
| Ratio of Avg SP to Avg OLP | $99.1 \%$ | $98.9 \%$ | $0.13 \%$ |
| Attached Avg Sold Price | $\$ 265,949$ | $\$ 259,646$ | $2.43 \%$ |
| Detached Avg Sold Price | $\$ 378,873$ | $\$ 373,419$ | $1.46 \%$ |
| Attached Units Sold | 43 | 41 | $4.88 \%$ |
| Detached Units Sold | 78 | 90 | $-13.33 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Jul 2018 | Jul 2017 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 186 | 162 | $14.81 \%$ |
| New Listings | 167 | 139 | $20.14 \%$ |
| New Under Contracts | 69 | 37 | $86.49 \%$ |
| New Contingents | 69 | 72 | $-4.17 \%$ |
| New Pendings | 138 | 109 | $26.61 \%$ |
| All Pendings | 157 | 152 | $3.29 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 6 |
| Conventional | 59 |
| FHA | 36 |
| Other | 4 |
| Owner | 0 |
| VA | 19 |

Days on Market (Sold)

| 0 | 0 |
| :--- | :---: |
| 1 to 10 | 54 |
| 11 to 20 | 26 |
| 21 to 30 | 13 |
| 31 to 60 | 19 |
| 61 to 90 | 8 |
| 91 to 120 | 3 |
| 121 to 180 | 1 |
| 181 to 360 | 0 |
| 361 to 720 | 0 |
| $721+$ | 0 |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 2 | 0 | 0 | 1 | 0 | 0 | 0 |
| \$200K to \$299,999 | 0 | 1 | 12 | 24 | 5 | 0 | 3 | 6 | 26 | 2 |
| \$300K to \$399,999 | 0 | 0 | 10 | 7 | 25 | 3 | 2 | 69 | 8 | 3 |
| \$400K to \$499,999 | 0 | 0 | 1 | 0 | 15 | 0 | 0 | 27 | 3 | 0 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 9 | 0 | 0 | 30 | 0 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 11 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 1 | 23 | 33 | 55 | 3 | 6 | 144 | 37 | 5 |
| Avg Sold Price | \$0 | \$250,000 | \$313,348 | \$256,664 | \$406,275 | \$330,000 | \$287,650 |  |  |  |
| Prev Year - Avg Sold Price | \$0 | \$252,833 | \$292,925 | \$251,127 | \$406,119 | \$319,960 | \$0 |  |  |  |
| Avg Sold \% Change | 0.00\% | -1.12\% | 6.97\% | 2.20\% | 0.04\% | 3.14\% | 0.00\% |  |  |  |
| Prev Year - \# of Solds | 0 | 3 | 26 | 33 | 64 | 5 | 0 |  |  |  |

