

July 2018

22193, Woodbridge, VA

Sold Summary

	Jul 2018	Jul 2017	% Change		
Sold Dollar Volume	\$40,987,894	\$44,253,166	-7.38%		
Avg Sold Price	\$338,743	\$337,810	0.28%		
Median Sold Price	\$320,000	\$305,000	4.92%		
Units Sold	121	131	-7.63%		
Avg Days on Market	22	18	22.22%		
Avg List Price for Solds	\$339,053	\$339,107	-0.02%		
Avg SP to OLP Ratio	99.7%	99.1%	0.62%		
Ratio of Avg SP to Avg OLP	99.1%	98.9%	0.13%		
Attached Avg Sold Price	\$265,949	\$259,646	2.43%		
Detached Avg Sold Price	\$378,873	\$373,419	1.46%		
Attached Units Sold	43	41	4.88%		
Detached Units Sold	78	90	-13.33%		

Notes:

- SP = Sold Price

- OLP = Original List Price
 LP = List Price (at time of sale)
 Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Jul 2018	Jul 2017	% Change	
Active Listings	186	162	14.81%	
New Listings	167	139	20.14%	
New Under Contracts	69	37	86.49%	
New Contingents	69	72	-4.17%	
New Pendings	138	109	26.61%	
All Pendings	157	152	3.29%	

Financing (Sold)

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Assumption	0
Cash	6
Conventional	59
FHA	36
Other	4
Owner	0
VA	19

Days on Market (Sold)

0	0
1 to 10	54
11 to 20	26
21 to 30	13
31 to 60	19
61 to 90	8
91 to 120	3
121 to 180	1
181 to 360	0
361 to 720	0
721+	0

Sold Detail Active Detail

	Residential					Condo/Coop	Active Listings			
	2 or	Less BR	3	BR	4 or	More BR	All	Residential		Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	1	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	2	0	0	1	0	0	0
\$200K to \$299,999	0	1	12	24	5	0	3	6	26	2
\$300K to \$399,999	0	0	10	7	25	3	2	69	8	3
\$400K to \$499,999	0	0	1	0	15	0	0	27	3	0
\$500K to \$599,999	0	0	0	0	9	0	0	30	0	0
\$600K to \$799,999	0	0	0	0	1	0	0	11	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	0	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	1	23	33	55	3	6	144	37	5
Avg Sold Price	\$0	\$250,000	\$313,348	\$256,664	\$406,275	\$330,000	\$287,650			
Prev Year - Avg Sold Price	\$0	\$252,833	\$292,925	\$251,127	\$406,119	\$319,960	\$0			

0.04%

64

3.14%

0.00%

0



0.00%

-1.12%

6.97%

26

2.20%

33

Avg Sold % Change

Prev Year - # of Solds