## January 2019

22193, Woodbridge, VA

## Sold Summary

|  | Jan 2019 | Jan 2018 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 20,232,785$ | $\$ 18,688,331$ | $8.26 \%$ |
| Avg Sold Price | $\$ 374,681$ | $\$ 316,751$ | $18.29 \%$ |
| Median Sold Price | $\$ 328,950$ | $\$ 294,991$ | $11.51 \%$ |
| Units Sold | 54 | 59 | $-8.47 \%$ |
| Avg Days on Market | 49 | 41 | $19.51 \%$ |
| Avg List Price for Solds | $\$ 377,011$ | $\$ 320,147$ | $17.76 \%$ |
| Avg SP to OLP Ratio | $97.8 \%$ | $97.1 \%$ | $0.71 \%$ |
| Ratio of Avg SP to Avg OLP | $97.7 \%$ | $96.8 \%$ | $0.99 \%$ |
| Attached Avg Sold Price | $\$ 272,441$ | $\$ 244,505$ | $11.43 \%$ |
| Detached Avg Sold Price | $\$ 421,656$ | $\$ 339,228$ | $24.30 \%$ |
| Attached Units Sold | 17 | 14 | $21.43 \%$ |
| Detached Units Sold | 37 | 45 | $-17.78 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Jan 2019 | Jan 2018 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 105 | 88 | $19.32 \%$ |
| New Listings | 83 | 86 | $-3.49 \%$ |
| New Under Contracts | 34 | 42 | $-19.05 \%$ |
| New Contingents | 40 | 49 | $-18.37 \%$ |
| New Pendings | 74 | 91 | $-18.68 \%$ |
| All Pendings | 99 | 126 | $-21.43 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 0 |
| Conventional | 21 |
| FHA | 19 |
| Other | 2 |
| Owner | 0 |
| VA | 12 |

Days on Market (Sold)

| 0 | 0 |
| :--- | :---: |
| 1 to 10 | 8 |
| 11 to 20 | 11 |
| 21 to 30 | 6 |
| 31 to 60 | 13 |
| 61 to 90 | 7 |
| 91 to 120 | 8 |
| 121 to 180 | 4 |
| 181 to 360 | 0 |
| 361 to 720 | 0 |
| $721+$ |  |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| \$200K to \$299,999 | 0 | 1 | 3 | 9 | 0 | 0 | 0 | 9 | 17 | 1 |
| \$300K to \$399,999 | 0 | 0 | 3 | 2 | 13 | 3 | 2 | 32 | 4 | 2 |
| \$400K to \$499,999 | 0 | 0 | 0 | 0 | 9 | 0 | 0 | 17 | 1 | 0 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 5 | 0 | 0 | 13 | 0 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 4 | 0 | 0 | 8 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 1 | 6 | 11 | 31 | 3 | 2 | 79 | 22 | 4 |
| Avg Sold Price | \$0 | \$225,000 | \$303,497 | \$258,500 | \$444,526 | \$320,000 | \$301,500 |  |  |  |
| Prev Year - Avg Sold Price | \$0 | \$0 | \$292,004 | \$239,825 | \$362,840 | \$0 | \$261,664 |  |  |  |
| Avg Sold \% Change | 0.00\% | 0.00\% | 3.94\% | 7.79\% | 22.51\% | 0.00\% | 15.22\% |  |  |  |
| Prev Year - \# of Solds | 0 | 0 | 15 | 11 | 30 | 0 | 3 |  |  |  |

