## July 2019

22193, Woodbridge, VA

## Sold Summary

|  | Jul 2019 | Jul 2018 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 39,466,531$ | $\$ 40,987,894$ | $-3.71 \%$ |
| Avg Sold Price | $\$ 355,554$ | $\$ 338,743$ | $4.96 \%$ |
| Median Sold Price | $\$ 328,000$ | $\$ 320,000$ | $2.50 \%$ |
| Units Sold | 111 | 121 | $-8.26 \%$ |
| Avg Days on Market | 17 | 22 | $-22.73 \%$ |
| Avg List Price for Solds | $\$ 355,718$ | $\$ 339,053$ | $4.92 \%$ |
| Avg SP to OLP Ratio | $99.4 \%$ | $99.7 \%$ | $-0.30 \%$ |
| Ratio of Avg SP to Avg OLP | $99.3 \%$ | $99.1 \%$ | $0.18 \%$ |
| Attached Avg Sold Price | $\$ 258,127$ | $\$ 265,949$ | $-2.94 \%$ |
| Detached Avg Sold Price | $\$ 400,422$ | $\$ 378,873$ | $5.69 \%$ |
| Attached Units Sold | 35 | 43 | $-18.60 \%$ |
| Detached Units Sold | 76 | 78 | $-2.56 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Jul 2019 | Jul 2018 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 124 | 186 | $-33.33 \%$ |
| New Listings | 130 | 167 | $-22.16 \%$ |
| New Under Contracts | 79 | 69 | $14.49 \%$ |
| New Contingents | 41 | 69 | $-40.58 \%$ |
| New Pendings | 120 | 138 | $-13.04 \%$ |
| All Pendings | 150 | 157 | $-4.46 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 5 |
| Conventional | 47 |
| FHA | 37 |
| Other | 4 |
| Owner | 0 |
| VA | 18 |

Days on Market (Sold)

| 0 | 1 |
| :--- | :---: |
| 1 to 10 | 56 |
| 11 to 20 | 29 |
| 21 to 30 | 14 |
| 31 to 60 | 12 |
| 61 to 90 | 2 |
| 91 to 120 | 2 |
| 121 to 180 | 3 |
| 181 to 360 | 2 |
| 361 to 720 | 0 |
| $721+$ | 0 |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 2 | 0 | 0 | 1 | 0 | 1 | 0 |
| \$200K to \$299,999 | 0 | 2 | 5 | 20 | 6 | 2 | 1 | 3 | 12 | 2 |
| \$300K to \$399,999 | 0 | 0 | 10 | 4 | 21 | 3 | 0 | 41 | 10 | 1 |
| \$400K to \$499,999 | 0 | 0 | 4 | 0 | 16 | 0 | 0 | 17 | 7 | 0 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 11 | 0 | 0 | 21 | 0 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 3 | 0 | 0 | 9 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 2 | 19 | 26 | 57 | 5 | 2 | 91 | 30 | 3 |
| Avg Sold Price | \$0 | \$224,450 | \$329,763 | \$257,087 | \$423,976 | \$300,256 | \$200,000 |  |  |  |
| Prev Year - Avg Sold Price | \$0 | \$250,000 | \$313,348 | \$256,664 | \$406,275 | \$330,000 | \$287,650 |  |  |  |
| Avg Sold \% Change | 0.00\% | -10.22\% | 5.24\% | 0.16\% | 4.36\% | -9.01\% | -30.47\% |  |  |  |
| Prev Year - \# of Solds | 0 | 1 | 23 | 33 | 55 | 3 | 6 |  |  |  |

