## February 2020

22193, Woodbridge, VA

## Sold Summary

|  | Feb 2020 | Feb 2019 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 21,125,156$ | $\$ 20,121,800$ | $4.99 \%$ |
| Avg Sold Price | $\$ 382,634$ | $\$ 341,047$ | $12.19 \%$ |
| Median Sold Price | $\$ 340,000$ | $\$ 328,000$ | $3.66 \%$ |
| Units Sold | 56 | 59 | $-5.08 \%$ |
| Avg Days on Market | 30 | 46 | $-34.78 \%$ |
| Avg List Price for Solds | $\$ 377,234$ | $\$ 343,341$ | $9.87 \%$ |
| Avg SP to OLP Ratio | $101.2 \%$ | $98.2 \%$ | $3.03 \%$ |
| Ratio of Avg SP to Avg OLP | $101.0 \%$ | $98.2 \%$ | $2.81 \%$ |
| Attached Avg Sold Price | $\$ 309,599$ | $\$ 236,847$ | $30.72 \%$ |
| Detached Avg Sold Price | $\$ 420,139$ | $\$ 376,570$ | $11.57 \%$ |
| Attached Units Sold | 19 | 15 | $26.67 \%$ |
| Detached Units Sold | 37 | 44 | $-15.91 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Feb 2020 | Feb 2019 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 53 | 92 | $-42.39 \%$ |
| New Listings | 94 | 94 | $0.00 \%$ |
| New Under Contracts | 0 | 57 | $0 \%$ |
| New Contingents | 0 | 44 | $0 \%$ |
| New Pendings | 97 | 101 | $-3.96 \%$ |
| All Pendings | 121 | 126 | $-3.97 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 2 |
| Conventional | 22 |
| FHA | 16 |
| Other | 1 |
| Owner | 0 |
| VA | 10 |

Days on Market (Sold)

| 0 | 0 |
| :--- | :---: |
| 1 to 10 | 27 |
| 11 to 20 | 4 |
| 21 to 30 | 5 |
| 31 to 60 | 10 |
| 61 to 90 | 3 |
| 91 to 120 | 5 |
| 121 to 180 | 1 |
| 181 to 360 | 1 |
| 361 to 720 | 0 |
| $721+$ | 0 |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$200K to \$299,999 | 0 | 0 | 1 | 9 | 1 | 0 | 0 | 3 | 9 | 0 |
| \$300K to \$399,999 | 0 | 2 | 7 | 6 | 10 | 0 | 1 | 10 | 7 | 0 |
| \$400K to \$499,999 | 0 | 0 | 2 | 0 | 9 | 0 | 0 | 7 | 0 | 0 |
| \$500K to \$599,999 | 0 | 0 | 0 | 1 | 3 | 0 | 0 | 13 | 0 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 4 | 0 | 0 | 4 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 2 | 10 | 16 | 27 | 0 | 1 | 37 | 16 | 0 |
| Avg Sold Price | \$0 | \$324,950 | \$346,530 | \$306,155 | \$447,402 | \$0 | \$334,000 |  |  |  |
| Prev Year - Avg Sold Price | \$0 | \$0 | \$345,950 | \$238,436 | \$390,860 | \$260,000 | \$223,300 |  |  |  |
| Avg Sold \% Change | 0.00\% | 0.00\% | 0.17\% | 28.40\% | 14.47\% | 0.00\% | 49.57\% |  |  |  |
| Prev Year - \# of Solds | 0 | 0 | 14 | 11 | 30 | 1 | 3 |  |  |  |

