## April 2020

## 22193, Woodbridge, VA

## Sold Summary

|  | Apr 2020 | Apr 2019 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 30,936,934$ | $\$ 38,353,037$ | $-19.34 \%$ |
| Avg Sold Price | $\$ 360,372$ | $\$ 355,121$ | $1.48 \%$ |
| Median Sold Price | $\$ 339,000$ | $\$ 334,500$ | $1.35 \%$ |
| Units Sold | 86 | 108 | $-20.37 \%$ |
| Avg Days on Market | 13 | 23 | $-43.48 \%$ |
| Avg List Price for Solds | $\$ 359,731$ | $\$ 357,153$ | $0.72 \%$ |
| Avg SP to OLP Ratio | $99.6 \%$ | $99.0 \%$ | $0.59 \%$ |
| Ratio of Avg SP to Avg OLP | $99.7 \%$ | $98.7 \%$ | $1.01 \%$ |
| Attached Avg Sold Price | $\$ 295,874$ | $\$ 259,518$ | $14.01 \%$ |
| Detached Avg Sold Price | $\$ 386,805$ | $\$ 391,891$ | $-1.30 \%$ |
| Attached Units Sold | 25 | 30 | $-16.67 \%$ |
| Detached Units Sold | 61 | 78 | $-21.79 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Apr 2020 | Apr 2019 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 76 | 82 | $-7.32 \%$ |
| New Listings | 115 | 155 | $-25.81 \%$ |
| New Under Contracts | 0 | 104 | $0 \%$ |
| New Contingents | 0 | 53 | $0 \%$ |
| New Pendings | 96 | 157 | $-38.85 \%$ |
| All Pendings | 139 | 181 | $-23.20 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 1 |
| Conventional | 40 |
| FHA | 18 |
| Other | 2 |
| Owner | 0 |
| VA | 24 |

Days on Market (Sold)

| 0 | 3 |
| :--- | :---: |
| 1 to 10 | 62 |
| 11 to 20 | 6 |
| 21 to 30 | 3 |
| 31 to 60 | 10 |
| 61 to 90 | 0 |
| 91 to 120 | 1 |
| 121 to 180 | 1 |
| 181 to 360 | 0 |
| 361 to 720 | 0 |
| $721+$ | 0 |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| \$200K to \$299,999 | 0 | 0 | 8 | 13 | 0 | 0 | 0 | 3 | 13 | 1 |
| \$300K to \$399,999 | 0 | 0 | 12 | 8 | 24 | 2 | 2 | 28 | 0 | 0 |
| \$400K to \$499,999 | 0 | 0 | 2 | 0 | 4 | 0 | 0 | 11 | 0 | 0 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 9 | 0 | 0 | 12 | 0 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 7 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 22 | 21 | 39 | 2 | 2 | 61 | 14 | 1 |
| Avg Sold Price | \$0 | \$0 | \$321,740 | \$288,754 | \$423,509 | \$326,500 | \$340,000 |  |  |  |
| Prev Year - Avg Sold Price | \$0 | \$0 | \$339,946 | \$254,136 | \$408,619 | \$326,667 | \$198,000 |  |  |  |
| Avg Sold \% Change | 0.00\% | 0.00\% | -5.36\% | 13.62\% | 3.64\% | -0.05\% | 71.72\% |  |  |  |
| Prev Year - \# of Solds | 0 | 0 | 19 | 26 | 59 | 3 | 1 |  |  |  |

