## August 2020

22193, Woodbridge, VA

## Sold Summary

|  | Aug 2020 | Aug 2019 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 45,247,741$ | $\$ 39,764,109$ | $13.79 \%$ |
| Avg Sold Price | $\$ 391,338$ | $\$ 378,706$ | $3.34 \%$ |
| Median Sold Price | $\$ 359,000$ | $\$ 355,000$ | $1.13 \%$ |
| Units Sold | 117 | 105 | $11.43 \%$ |
| Avg Days on Market | 11 | 21 | $-47.62 \%$ |
| Avg List Price for Solds | $\$ 386,732$ | $\$ 379,560$ | $1.89 \%$ |
| Avg SP to OLP Ratio | $101.5 \%$ | $99.3 \%$ | $2.22 \%$ |
| Ratio of Avg SP to Avg OLP | $101.3 \%$ | $99.7 \%$ | $1.62 \%$ |
| Attached Avg Sold Price | $\$ 305,659$ | $\$ 293,882$ | $4.01 \%$ |
| Detached Avg Sold Price | $\$ 430,965$ | $\$ 405,213$ | $6.36 \%$ |
| Attached Units Sold | 37 | 25 | $48.00 \%$ |
| Detached Units Sold | 80 | 80 | $0.00 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Aug 2020 | Aug 2019 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 34 | 154 | $-77.92 \%$ |
| New Listings | 126 | 146 | $-13.70 \%$ |
| New Under Contracts | 0 | 71 | $0 \%$ |
| New Contingents | 0 | 32 | $0 \%$ |
| New Pendings | 127 | 103 | $23.30 \%$ |
| All Pendings | 159 | 124 | $28.23 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 1 |
| Conventional | 54 |
| FHA | 34 |
| Other | 4 |
| Owner | 0 |
| VA | 21 |

Days on Market (Sold)

| 0 | 1 |
| :--- | :---: |
| 1 to 10 | 87 |
| 11 to 20 | 16 |
| 21 to 30 | 4 |
| 31 to 60 | 5 |
| 61 to 90 | 2 |
| 91 to 120 | 1 |
| 121 to 180 | 0 |
| 181 to 360 | 0 |
| 361 to 720 | 0 |
| $721+$ |  |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$200K to \$299,999 | 0 | 2 | 6 | 14 | 0 | 0 | 2 | 0 | 7 | 0 |
| \$300K to \$399,999 | 1 | 1 | 13 | 15 | 17 | 0 | 2 | 12 | 3 | 3 |
| \$400K to \$499,999 | 0 | 0 | 3 | 1 | 17 | 0 | 0 | 3 | 0 | 1 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 16 | 0 | 0 | 3 | 0 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 7 | 0 | 0 | 2 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 1 | 3 | 22 | 30 | 57 | 0 | 4 | 20 | 10 | 4 |
| Avg Sold Price | \$360,000 | \$294,333 | \$336,777 | \$309,660 | \$468,563 | \$0 | \$284,147 |  |  |  |
| Prev Year - Avg Sold Price | \$0 | \$305,950 | \$333,613 | \$289,236 | \$424,534 | \$304,725 | \$310,000 |  |  |  |
| Avg Sold \% Change | 0.00\% | -3.80\% | 0.95\% | 7.06\% | 10.37\% | 0.00\% | -8.34\% |  |  |  |
| Prev Year - \# of Solds | 0 | 2 | 17 | 18 | 63 | 4 | 1 |  |  |  |

