## September 2020

22193, Woodbridge, VA

## Sold Summary

|  | Sep 2020 | Sep 2019 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 45,000,976$ | $\$ 28,507,374$ | $57.86 \%$ |
| Avg Sold Price | $\$ 406,323$ | $\$ 370,226$ | $9.75 \%$ |
| Median Sold Price | $\$ 375,000$ | $\$ 340,000$ | $10.29 \%$ |
| Units Sold | 112 | 77 | $45.45 \%$ |
| Avg Days on Market | 8 | 27 | $-70.37 \%$ |
| Avg List Price for Solds | $\$ 401,794$ | $\$ 371,654$ | $8.11 \%$ |
| Avg SP to OLP Ratio | $101.7 \%$ | $98.8 \%$ | $2.88 \%$ |
| Ratio of Avg SP to Avg OLP | $101.4 \%$ | $98.6 \%$ | $2.81 \%$ |
| Attached Avg Sold Price | $\$ 318,359$ | $\$ 276,974$ | $14.94 \%$ |
| Detached Avg Sold Price | $\$ 441,508$ | $\$ 415,058$ | $6.37 \%$ |
| Attached Units Sold | 32 | 25 | $28.00 \%$ |
| Detached Units Sold | 80 | 52 | $53.85 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Sep 2020 | Sep 2019 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 49 | 133 | $-63.16 \%$ |
| New Listings | 138 | 96 | $43.75 \%$ |
| New Under Contracts | 0 | 66 | $0 \%$ |
| New Contingents | 0 | 38 | $0 \%$ |
| New Pendings | 117 | 104 | $12.50 \%$ |
| All Pendings | 152 | 130 | $16.92 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 3 |
| Conventional | 55 |
| FHA | 34 |
| Other | 0 |
| Owner | 0 |
| VA | 17 |

Days on Market (Sold)

| 0 | 1 |
| :--- | :---: |
| 1 to 10 | 94 |
| 11 to 20 | 8 |
| 21 to 30 | 5 |
| 31 to 60 | 1 |
| 61 to 90 | 2 |
| 91 to 120 | 1 |
| 121 to 180 | 0 |
| 181 to 360 | 0 |
| 361 to 720 | 0 |
| $721+$ | 0 |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$200K to \$299,999 | 0 | 1 | 2 | 9 | 0 | 0 | 1 | 1 | 9 | 0 |
| \$300K to \$399,999 | 0 | 1 | 8 | 12 | 32 | 3 | 2 | 17 | 9 | 2 |
| \$400K to \$499,999 | 0 | 0 | 3 | 3 | 11 | 0 | 0 | 1 | 0 | 1 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 16 | 0 | 0 | 1 | 0 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 8 | 0 | 0 | 6 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 2 | 13 | 24 | 67 | 3 | 3 | 28 | 18 | 3 |
| Avg Sold Price | \$0 | \$291,500 | \$354,069 | \$316,312 | \$458,474 | \$352,333 | \$318,666 |  |  |  |
| Prev Year - Avg Sold Price | \$0 | \$233,250 | \$374,694 | \$271,547 | \$434,664 | \$323,333 | \$300,000 |  |  |  |
| Avg Sold \% Change | 0.00\% | 24.97\% | -5.50\% | 16.49\% | 5.48\% | 8.97\% | 6.22\% |  |  |  |
| Prev Year - \# of Solds | 0 | 2 | 17 | 18 | 35 | 3 | 2 |  |  |  |

