## December 2020

22193, Woodbridge, VA

## Sold Summary

|  | Dec 2020 | Dec 2019 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 43,847,775$ | $\$ 30,861,908$ | $42.08 \%$ |
| Avg Sold Price | $\$ 395,555$ | $\$ 360,968$ | $9.58 \%$ |
| Median Sold Price | $\$ 367,500$ | $\$ 325,000$ | $13.08 \%$ |
| Units Sold | 112 | 85 | $31.76 \%$ |
| Avg Days on Market | 10 | 25 | $-60.00 \%$ |
| Avg List Price for Solds | $\$ 391,497$ | $\$ 363,081$ | $7.83 \%$ |
| Avg SP to OLP Ratio | $100.8 \%$ | $99.0 \%$ | $1.85 \%$ |
| Ratio of Avg SP to Avg OLP | $100.7 \%$ | $98.9 \%$ | $1.83 \%$ |
| Attached Avg Sold Price | $\$ 311,070$ | $\$ 298,996$ | $4.04 \%$ |
| Detached Avg Sold Price | $\$ 448,206$ | $\$ 388,279$ | $15.43 \%$ |
| Attached Units Sold | 43 | 26 | $65.38 \%$ |
| Detached Units Sold | 69 | 59 | $16.95 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Dec 2020 | Dec 2019 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 37 | 71 | $-47.89 \%$ |
| New Listings | 76 | 52 | $46.15 \%$ |
| New Under Contracts | 0 | 0 | $0 \%$ |
| New Contingents | 0 | 0 | $0 \%$ |
| New Pendings | 81 | 67 | $20.90 \%$ |
| All Pendings | 94 | 89 | $5.62 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 5 |
| Conventional | 53 |
| FHA | 26 |
| Other | 2 |
| Owner | 0 |
| VA | 22 |

Days on Market (Sold)

| 0 | 2 |
| :--- | :---: |
| 1 to 10 | 76 |
| 11 to 20 | 16 |
| 21 to 30 | 8 |
| 31 to 60 | 0 |
| 61 to 90 | 0 |
| 91 to 120 | 0 |
| 121 to 180 | 0 |
| 181 to 360 | 0 |
| 361 to 720 |  |
| $721+$ |  |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | AII <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$200K to \$299,999 | 0 | 0 | 0 | 15 | 0 | 0 | 1 | 1 | 2 | 0 |
| \$300K to \$399,999 | 0 | 0 | 12 | 19 | 18 | 6 | 2 | 11 | 8 | 0 |
| \$400K to \$499,999 | 0 | 0 | 3 | 0 | 16 | 0 | 0 | 2 | 1 | 0 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 11 | 0 | 0 | 3 | 0 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 9 | 0 | 0 | 8 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 15 | 34 | 54 | 6 | 3 | 26 | 11 | 0 |
| Avg Sold Price | \$0 | \$0 | \$369,453 | \$307,688 | \$470,081 | \$330,041 | \$311,466 |  |  |  |
| Prev Year - Avg Sold Price | \$0 | \$0 | \$324,000 | \$291,994 | \$412,196 | \$322,857 | \$275,000 |  |  |  |
| Avg Sold \% Change | 0.00\% | 0.00\% | 14.03\% | 5.37\% | 14.04\% | 2.23\% | 13.26\% |  |  |  |
| Prev Year - \# of Solds | 0 | 0 | 16 | 17 | 43 | 7 | 2 |  |  |  |

