## March 2021

22193, Woodbridge, VA

## Sold Summary

|  | Mar 2021 | Mar 2020 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 49,956,381$ | $\$ 32,933,340$ | $51.69 \%$ |
| Avg Sold Price | $\$ 453,731$ | $\$ 375,643$ | $20.79 \%$ |
| Median Sold Price | $\$ 402,500$ | $\$ 343,750$ | $17.09 \%$ |
| Units Sold | 113 | 88 | $28.41 \%$ |
| Avg Days on Market | 7 | 18 | $-61.11 \%$ |
| Avg List Price for Solds | $\$ 442,091$ | $\$ 374,242$ | $18.13 \%$ |
| Avg SP to OLP Ratio | $103.4 \%$ | $99.8 \%$ | $3.64 \%$ |
| Ratio of Avg SP to Avg OLP | $103.4 \%$ | $99.7 \%$ | $3.64 \%$ |
| Attached Avg Sold Price | $\$ 340,634$ | $\$ 286,962$ | $18.70 \%$ |
| Detached Avg Sold Price | $\$ 502,406$ | $\$ 421,513$ | $19.19 \%$ |
| Attached Units Sold | 34 | 30 | $13.33 \%$ |
| Detached Units Sold | 79 | 58 | $36.21 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Mar 2021 | Mar 2020 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 23 | 74 | $-68.92 \%$ |
| New Listings | 124 | 149 | $-16.78 \%$ |
| New Under Contracts | 0 | 0 | $0 \%$ |
| New Contingents | 0 | 0 | $0 \%$ |
| New Pendings | 133 | 111 | $19.82 \%$ |
| All Pendings | 130 | 137 | $-5.11 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 6 |
| Conventional | 68 |
| FHA | 22 |
| Other | 1 |
| Owner | 0 |
| VA | 16 |

Days on Market (Sold)

| 0 | 10 |
| :--- | :--- |
| 1 to 10 | 91 |
| 11 to 20 | 7 |
| 21 to 30 | 1 |
| 31 to 60 | 1 |
| 61 to 90 | 2 |
| 91 to 120 | 1 |
| 121 to 180 | 0 |
| 181 to 360 | 0 |
| 361 to 720 | 0 |
| $721+$ | 0 |

## Sold Detail



