## December 2021

22193, Woodbridge, VA

## Sold Summary

|  | Dec 2021 | Dec 2020 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 53,039,145$ | $\$ 43,847,775$ | $20.96 \%$ |
| Avg Sold Price | $\$ 442,416$ | $\$ 395,555$ | $11.85 \%$ |
| Median Sold Price | $\$ 420,000$ | $\$ 367,500$ | $14.29 \%$ |
| Units Sold | 122 | 112 | $8.93 \%$ |
| Avg Days on Market | 19 | 10 | $90.00 \%$ |
| Avg List Price for Solds | $\$ 437,058$ | $\$ 391,497$ | $11.64 \%$ |
| Avg SP to OLP Ratio | $100.3 \%$ | $100.8 \%$ | $-0.48 \%$ |
| Ratio of Avg SP to Avg OLP | $99.9 \%$ | $100.7 \%$ | $-0.79 \%$ |
| Attached Avg Sold Price | $\$ 364,447$ | $\$ 311,070$ | $17.16 \%$ |
| Detached Avg Sold Price | $\$ 500,336$ | $\$ 448,206$ | $11.63 \%$ |
| Attached Units Sold | 52 | 43 | $20.93 \%$ |
| Detached Units Sold | 70 | 69 | $1.45 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Dec 2021 | Dec 2020 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 24 | 37 | $-35.14 \%$ |
| New Listings | 60 | 76 | $-21.05 \%$ |
| New Under Contracts | 0 | 0 | $0 \%$ |
| New Contingents | 0 | 0 | $0 \%$ |
| New Pendings | 69 | 81 | $-14.81 \%$ |
| All Pendings | 71 | 94 | $-24.47 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 7 |
| Conventional | 69 |
| FHA | 24 |
| Other | 1 |
| Owner | 0 |
| VA | 17 |

Days on Market (Sold)

| 0 | 3 |
| :--- | :---: |
| 1 to 10 | 59 |
| 11 to 20 | 19 |
| 21 to 30 | 10 |
| 31 to 60 | 20 |
| 61 to 90 | 10 |
| 91 to 120 | 0 |
| 121 to 180 | 0 |
| 181 to 360 | 0 |
| 361 to 720 |  |
| $721+$ |  |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$200K to \$299,999 | 0 | 0 | 0 | 5 | 0 | 0 | 3 | 0 | 1 | 1 |
| \$300K to \$399,999 | 0 | 0 | 7 | 22 | 7 | 4 | 2 | 6 | 5 | 0 |
| \$400K to \$499,999 | 0 | 0 | 6 | 10 | 21 | 3 | 0 | 4 | 0 | 0 |
| \$500K to \$599,999 | 0 | 0 | 3 | 2 | 12 | 1 | 0 | 3 | 1 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 13 | 0 | 0 | 3 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 16 | 39 | 54 | 8 | 5 | 16 | 7 | 1 |
| Avg Sold Price | \$0 | \$0 | \$416,766 | \$362,042 | \$525,097 | \$421,823 | \$291,400 |  |  |  |
| Prev Year - Avg Sold Price | \$0 | \$0 | \$369,453 | \$307,688 | \$470,081 | \$330,041 | \$311,466 |  |  |  |
| Avg Sold \% Change | 0.00\% | 0.00\% | 12.81\% | 17.67\% | 11.70\% | 27.81\% | -6.44\% |  |  |  |
| Prev Year - \# of Solds | 0 | 0 | 15 | 34 | 54 | 6 | 3 |  |  |  |

