## June 2022

22193, Woodbridge, VA

## Sold Summary

|  | Jun 2022 | Jun 2021 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 46,665,198$ | $\$ 58,050,350$ | $-19.61 \%$ |
| Avg Sold Price | $\$ 470,805$ | $\$ 442,872$ | $6.31 \%$ |
| Median Sold Price | $\$ 440,000$ | $\$ 405,000$ | $8.64 \%$ |
| Units Sold | 101 | 135 | $-25.19 \%$ |
| Avg Days on Market | 9 | 6 | $50.00 \%$ |
| Avg List Price for Solds | $\$ 462,031$ | $\$ 430,002$ | $7.45 \%$ |
| Avg SP to OLP Ratio | $101.8 \%$ | $103.4 \%$ | $-1.51 \%$ |
| Ratio of Avg SP to Avg OLP | $101.4 \%$ | $103.4 \%$ | $-1.95 \%$ |
| Attached Avg Sold Price | $\$ 367,712$ | $\$ 345,252$ | $6.51 \%$ |
| Detached Avg Sold Price | $\$ 535,654$ | $\$ 488,499$ | $9.65 \%$ |
| Attached Units Sold | 39 | 43 | $-9.30 \%$ |
| Detached Units Sold | 62 | 92 | $-32.61 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Jun 2022 | Jun 2021 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 87 | 52 | $67.31 \%$ |
| New Listings | 135 | 170 | $-20.59 \%$ |
| New Under Contracts | 0 | 0 | $0 \%$ |
| New Contingents | 0 | 0 | $0 \%$ |
| New Pendings | 96 | 157 | $-38.85 \%$ |
| All Pendings | 102 | 159 | $-35.85 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 5 |
| Conventional | 56 |
| FHA | 20 |
| Other | 1 |
| Owner | 0 |
| VA | 17 |

Days on Market (Sold)

| 0 | 1 |
| :--- | :---: |
| 1 to 10 | 70 |
| 11 to 20 | 19 |
| 21 to 30 | 9 |
| 31 to 60 | 1 |
| 61 to 90 | 1 |
| 91 to 120 | 0 |
| 121 to 180 | 0 |
| 181 to 360 | 0 |
| 361 to 720 | 0 |
| $721+$ | 0 |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$200K to \$299,999 | 0 | 0 | 0 | 3 | 0 | 0 | 1 | 0 | 0 | 0 |
| \$300K to \$399,999 | 0 | 0 | 3 | 20 | 1 | 0 | 2 | 3 | 7 | 3 |
| \$400K to \$499,999 | 0 | 2 | 8 | 8 | 22 | 2 | 1 | 26 | 0 | 3 |
| \$500K to \$599,999 | 1 | 0 | 1 | 0 | 10 | 0 | 0 | 16 | 1 | 0 |
| \$600K to \$799,999 | 0 | 0 | 2 | 0 | 10 | 0 | 0 | 26 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 4 | 0 | 0 | 2 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 1 | 2 | 14 | 31 | 47 | 2 | 4 | 73 | 8 | 6 |
| Avg Sold Price | \$594,712 | \$423,000 | \$457,353 | \$361,125 | \$557,721 | \$435,000 | \$357,475 |  |  |  |
| Prev Year - Avg Sold Price | \$0 | \$273,000 | \$386,669 | \$345,874 | \$537,772 | \$387,750 | \$333,750 |  |  |  |
| Avg Sold \% Change | 0.00\% | 54.95\% | 18.28\% | 4.41\% | 3.71\% | 12.19\% | 7.11\% |  |  |  |
| Prev Year - \# of Solds | 0 | 2 | 30 | 33 | 62 | 4 | 4 |  |  |  |

