

## January 2018

20001, Howard U./Shaw, DC

### Sold Summary

	Jan 2018	Jan 2017	% Change
Sold Dollar Volume	\$19,299,119	\$26,097,166	-26.05%
Avg Sold Price	\$622,552	\$724,921	-14.12%
Median Sold Price	\$565,000	\$616,500	-8.35%
Units Sold	31	36	-13.89%
Avg Days on Market	62	79	-21.52%
Avg List Price for Solds	\$631,351	\$738,688	-14.53%
Avg SP to OLP Ratio	97.2%	98.0%	-0.87%
Ratio of Avg SP to Avg OLP	96.9%	96.7%	0.25%
Attached Avg Sold Price	\$623,971	\$722,776	-13.67%
Detached Avg Sold Price	\$580,000	\$800,000	-27.50%
Attached Units Sold	30	35	-14.29%
Detached Units Sold	1	1	0.00%

#### Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

### Inventory

	Jan 2018	Jan 2017	% Change
Active Listings	79	74	6.76%
New Listings	75	75	0.00%
New Under Contracts	36	26	38.46%
New Contingents	26	23	13.04%
New Pendings	62	49	26.53%
All Pendings	89	67	32.84%

### Financing (Sold)

Assumption	0
Cash	3
Conventional	26
FHA	0
Other	3
Owner	0
VA	2

### Days on Market (Sold)

0	1
1 to 10	6
11 to 20	5
21 to 30	3
31 to 60	4
61 to 90	7
91 to 120	5
121 to 180	2
181 to 360	2
361 to 720	0
721+	0

### Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	2	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	2	0	0	1
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	4
\$400K to \$499,999	0	0	0	0	0	0	4	0	1	7
\$500K to \$599,999	1	1	0	0	0	0	9	0	1	9
\$600K to \$799,999	0	1	0	4	0	1	3	0	2	13
\$800K to \$999,999	0	1	0	3	0	0	1	0	6	14
\$1M to \$2,499,999	0	0	0	0	0	0	0	2	8	7
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	2	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
<b>Total</b>	<b>1</b>	<b>3</b>	<b>0</b>	<b>7</b>	<b>0</b>	<b>1</b>	<b>19</b>	<b>2</b>	<b>22</b>	<b>55</b>
Avg Sold Price	\$580,000	\$735,333	\$0	\$785,674	\$0	\$750,000	\$540,179			
Prev Year - Avg Sold Price	\$0	\$0	\$0	\$733,890	\$800,000	\$1,264,800	\$595,548			
Avg Sold % Change	0.00%	0.00%	0.00%	7.06%	0.00%	-40.70%	-9.30%			
Prev Year - # of Solds	0	0	0	8	1	5	22			

### Active Detail