

January 2018

20007, Georgetown/Burleith, DC

Sold Summary

	Jan 2018	Jan 2017	% Change
Sold Dollar Volume	\$34,094,812	\$40,087,900	-14.95%
Avg Sold Price	\$1,311,339	\$1,382,341	-5.14%
Median Sold Price	\$905,000	\$1,300,000	-30.38%
Units Sold	26	29	-10.34%
Avg Days on Market	88	139	-36.69%
Avg List Price for Solds	\$1,389,335	\$1,442,338	-3.67%
Avg SP to OLP Ratio	94.8%	95.9%	-1.08%
Ratio of Avg SP to Avg OLP	91.1%	94.7%	-3.85%
Attached Avg Sold Price	\$942,610	\$1,193,648	-21.03%
Detached Avg Sold Price	\$2,860,000	\$2,105,667	35.82%
Attached Units Sold	21	23	-8.70%
Detached Units Sold	5	6	-16.67%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Jan 2018	Jan 2017	% Change
Active Listings	83	99	-16.16%
New Listings	31	48	-35.42%
New Under Contracts	7	17	-58.82%
New Contingents	11	13	-15.38%
New Pending	18	30	-40.00%
All Pending	34	37	-8.11%

Financing (Sold)

Assumption	0
Cash	8
Conventional	17
FHA	0
Other	0
Owner	0
VA	0

Days on Market (Sold)

0	0
1 to 10	2
11 to 20	1
21 to 30	4
31 to 60	5
61 to 90	7
91 to 120	1
121 to 180	3
181 to 360	1
361 to 720	1
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	1	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	2
\$200K to \$299,999	0	0	0	0	0	0	3	0	0	5
\$300K to \$399,999	0	0	0	0	0	0	1	0	0	5
\$400K to \$499,999	0	0	0	0	0	0	1	0	0	1
\$500K to \$599,999	0	0	0	0	0	0	3	0	0	8
\$600K to \$799,999	0	0	0	0	0	0	3	0	0	5
\$800K to \$999,999	1	0	0	2	0	0	2	0	4	1
\$1M to \$2,499,999	0	0	0	1	2	5	0	7	15	5
\$2.5M to \$4,999,999	0	0	0	0	1	0	0	8	9	1
\$5,000,000+	0	0	0	0	1	0	0	1	2	2
Total	1	0	0	3	4	5	13	17	30	35
Avg Sold Price	\$935,000	\$0	\$0	\$1,135,000	\$3,341,250	\$1,852,000	\$548,447			
Prev Year - Avg Sold Price	\$0	\$750,000	\$1,460,000	\$1,612,667	\$2,234,800	\$1,513,000	\$860,264			
Avg Sold % Change	0.00%	0.00%	0.00%	-29.62%	49.51%	22.41%	-36.25%			
Prev Year - # of Solds	0	1	1	6	5	5	11			

Active Detail