

## May 2016

22066, Great Falls, VA

### Sold Summary

	May 2016	May 2015	% Change
Sold Dollar Volume	\$21,698,400	\$37,233,064	-41.72%
Avg Sold Price	\$1,033,257	\$1,283,899	-19.52%
Median Sold Price	\$975,000	\$1,165,000	-16.31%
Units Sold	21	29	-27.59%
Avg Days on Market	73	127	-42.52%
Avg List Price for Solds	\$1,063,724	\$1,328,200	-19.91%
Avg SP to OLP Ratio	95.1%	95.5%	-0.46%
Ratio of Avg SP to Avg OLP	94.7%	95.0%	-0.33%
Attached Avg Sold Price	\$0	\$0	%
Detached Avg Sold Price	\$1,033,257	\$1,283,899	-19.52%
Attached Units Sold	0	0	%
Detached Units Sold	21	29	-27.59%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

### Inventory

	May 2016	May 2015	% Change
Active Listings	232	216	7.41%
New Listings	54	72	-25.00%
New Under Contracts	6	7	-14.29%
New Contingents	28	24	16.67%
New Pendings	34	31	9.68%
All Pendings	59	41	43.90%

### Financing (Sold)

Assumption	0
Cash	3
Conventional	14
FHA	1
Other	3
Owner	0
VA	1

### Days on Market (Sold)

0	4
1 to 10	4
11 to 20	1
21 to 30	4
31 to 60	9
61 to 90	2
91 to 120	0
121 to 180	2
181 to 360	1
361 to 720	1
721+	0

### Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	0
\$400K to \$499,999	0	0	1	0	0	0	0	1	0	0
\$500K to \$599,999	0	0	1	0	2	0	0	2	0	0
\$600K to \$799,999	0	0	1	0	1	0	0	22	0	0
\$800K to \$999,999	0	0	1	0	5	0	0	29	0	0
\$1M to \$2,499,999	0	0	0	0	9	0	0	140	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	31	0	0
\$5,000,000+	0	0	0	0	0	0	0	6	0	0
<b>Total</b>	0	0	4	0	17	0	0	231	0	0
Avg Sold Price	\$0	\$0	\$675,000	\$0	\$1,117,553	\$0	\$0			
Prev Year - Avg Sold Price	\$650,000	\$0	\$0	\$0	\$1,306,538	\$0	\$0			
Avg Sold % Change	0.00%	0.00%	0.00%	0.00%	-14.46%	0.00%	0.00%			
Prev Year - # of Solds	1	0	0	0	28	0	0			

### Active Detail