

January 2018

22066, Great Falls, VA

Sold Summary

	Jan 2018	Jan 2017	% Change
Sold Dollar Volume	\$13,186,000	\$9,249,000	42.57%
Avg Sold Price	\$941,857	\$840,818	12.02%
Median Sold Price	\$890,000	\$780,000	14.10%
Units Sold	14	11	27.27%
Avg Days on Market	157	151	3.97%
Avg List Price for Solds	\$981,746	\$870,091	12.83%
Avg SP to OLP Ratio	91.2%	94.0%	-3.02%
Ratio of Avg SP to Avg OLP	97.3%	93.1%	4.57%
Attached Avg Sold Price	\$0	\$0	%
Detached Avg Sold Price	\$941,857	\$840,818	12.02%
Attached Units Sold	0	0	%
Detached Units Sold	14	11	27.27%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Jan 2018	Jan 2017	% Change
Active Listings	87	120	-27.50%
New Listings	22	31	-29.03%
New Under Contracts	4	5	-20.00%
New Contingents	13	16	-18.75%
New Pendings	17	21	-19.05%
All Pendings	22	26	-15.38%

Financing (Sold)

Assumption	0
Cash	2
Conventional	11
FHA	0
Other	1
Owner	0
VA	0

Days on Market (Sold)

0	3
1 to 10	1
11 to 20	0
21 to 30	0
31 to 60	1
61 to 90	1
91 to 120	1
121 to 180	3
181 to 360	6
361 to 720	1
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	1	0	0	0	0	0
\$600K to \$799,999	0	0	0	0	1	0	0	4	0	0
\$800K to \$999,999	0	0	0	0	7	0	0	8	0	0
\$1M to \$2,499,999	0	0	1	0	4	0	0	54	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	18	0	0
\$5,000,000+	0	0	0	0	0	0	0	3	0	0
Total	0	0	1	0	13	0	0	87	0	0
Avg Sold Price	\$0	\$0	\$1,050,000	\$0	\$933,538	\$0	\$0			
Prev Year - Avg Sold Price	\$0	\$0	\$635,000	\$0	\$886,556	\$0	\$0			
Avg Sold % Change	0.00%	0.00%	65.35%	0.00%	5.30%	0.00%	0.00%			
Prev Year - # of Solds	0	0	2	0	9	0	0			

Active Detail