

January 2019

22066, Great Falls, VA

Sold Summary

	Jan 2019	Jan 2018	% Change
Sold Dollar Volume	\$10,946,000	\$13,186,000	-16.99%
Avg Sold Price	\$1,216,222	\$941,857	29.13%
Median Sold Price	\$1,271,000	\$890,000	42.81%
Units Sold	9	14	-35.71%
Avg Days on Market	67	157	-57.32%
Avg List Price for Solds	\$1,267,778	\$981,746	29.14%
Avg SP to OLP Ratio	97.2%	91.2%	6.64%
Ratio of Avg SP to Avg OLP	95.9%	97.3%	-1.41%
Attached Avg Sold Price	\$0	\$0	%
Detached Avg Sold Price	\$1,216,222	\$941,857	29.13%
Attached Units Sold	0	0	%
Detached Units Sold	9	14	-35.71%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Jan 2019	Jan 2018	% Change
Active Listings	107	87	22.99%
New Listings	38	22	72.73%
New Under Contracts	17	4	325.00%
New Contingents	3	13	-76.92%
New Pendings	20	17	17.65%
All Pendings	37	22	68.18%

Financing (Sold)

Assumption	0
Cash	2
Conventional	6
FHA	0
Other	1
Owner	0
VA	0

Days on Market (Sold)

0	1
1 to 10	2
11 to 20	0
21 to 30	1
31 to 60	1
61 to 90	1
91 to 120	2
121 to 180	0
181 to 360	1
361 to 720	0
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	0
\$400K to \$499,999	0	0	1	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	2	0	0	0	0	1	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	4	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	8	0	0
\$1M to \$2,499,999	0	0	0	0	6	0	0	69	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	21	0	0
\$5,000,000+	0	0	0	0	0	0	0	4	0	0
Total	0	0	3	0	6	0	0	107	0	0
Avg Sold Price	\$0	\$0	\$508,333	\$0	\$1,570,167	\$0	\$0			
Prev Year - Avg Sold Price	\$0	\$0	\$1,050,000	\$0	\$933,538	\$0	\$0			
Avg Sold % Change	0.00%	0.00%	-51.59%	0.00%	68.20%	0.00%	0.00%			
Prev Year - # of Solds	0	0	1	0	13	0	0			

Active Detail