Sold Summary

	Jan 2019	Jan 2018	% Change		
Sold Dollar Volume	\$34,646,512	\$19,299,119	79.52%		
Avg Sold Price	\$707,072	\$622,552	13.58%		
Median Sold Price	\$610,000	\$565,000	7.96%		
Units Sold	49	31	58.06%		
Avg Days on Market	51	43	18.60%		
Avg List Price for Solds	\$717,185	\$631,351	13.60%		
Avg SP to OLP Ratio	96.2%	97.2%	-1.04%		
Ratio of Avg SP to Avg OLP	97.9%	96.9%	0.99%		
Attached Avg Sold Price	\$723,750	\$623,971	15.99%		
Detached Avg Sold Price	\$429,500	\$580,000	-25.95%		
Attached Units Sold	46	30	53.33%		
Detached Units Sold	2	1	100.00%		

Notes:

• SP = Sold Price

Sold Detail

OLP = Original List Price
LP = List Price (at time of sale)
Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Jan 2019	Jan 2018	% Change
Active Listings	97	79	22.78%
New Listings	88	75	17.33%
New Under Contracts	38	36	5.56%
New Contingents	9	26	-65.38%
New Pendings	47	62	-24.19%
All Pendings	61	89	-31.46%

Financing (Sold)

,	
Assumption	0
Cash	8
Conventional	36
FHA	0
Other	1
Owner	0
VA	4

Days on Market (Sold)

0	1
1 to 10	18
11 to 20	5
21 to 30	3
31 to 60	9
61 to 90	8
91 to 120	2
121 to 180	5
181 to 360	2
361 to 720	1
721+	0

Active Detail

	Residential					Condo/Coop Active Listings			js	
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	1	0	0	0	0	0	0	2	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	1
\$300K to \$399,999	1	0	0	0	0	0	4	2	0	3
\$400K to \$499,999	0	0	0	0	0	0	10	0	0	8
\$500K to \$599,999	1	0	0	2	0	0	4	0	0	12
\$600K to \$799,999	0	0	0	3	0	0	4	1	4	20
\$800K to \$999,999	0	0	0	3	0	3	3	0	5	11
\$1M to \$2,499,999	0	0	0	4	0	4	1	3	11	13
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	1	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	2	1	0	12	0	7	26	7	22	68
Avg Sold Price	\$429,500	\$33,000	\$0	\$899,009	\$0	\$1,075,714	\$574,669			
Prev Year - Avg Sold Price	\$580,000	\$735,333	\$0	\$785,674	\$0	\$750,000	\$540,179			
Avg Sold % Change	-25.95%	-95.51%	0.00%	14.43%	0.00%	43.43%	6.38%			
Prev Year - # of Solds	1	3	0	7	0	1	19			

