January 2019

20007, Georgetown/Burleith, DC

Sold Summary

	Jan 2019	Jan 2018	% Change	
Sold Dollar Volume	\$38,517,426	\$34,094,812	12.97%	
Avg Sold Price	\$1,242,498	\$1,311,339	-5.25%	
Median Sold Price	\$850,000	\$905,000	-6.08%	
Units Sold	31	26	19.23%	
Avg Days on Market	76	46	65.22%	
Avg List Price for Solds	\$1,286,345	\$1,389,335	-7.41%	
Avg SP to OLP Ratio	93.9%	94.8%	-1.02%	
Ratio of Avg SP to Avg OLP	94.6%	91.1%	3.87%	
Attached Avg Sold Price	\$1,077,587	\$942,610	14.32%	
Detached Avg Sold Price	\$2,781,667	\$2,860,000	-2.74%	
Attached Units Sold	28	21	33.33%	
Detached Units Sold	3	5	-40.00%	

Notes:

• SP = Sold Price

OLP = Original List Price
LP = List Price (at time of sale)
Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Jan 2019	Jan 2018	% Change
Active Listings	96	83	15.66%
New Listings	39	31	25.81%
New Under Contracts	25	7	257.14%
New Contingents	4	11	-63.64%
New Pendings	29	18	61.11%
All Pendings	37	34	8.82%

Financing (Sold)

3 (0 0 0)	
Assumption	0
Cash	8
Conventional	19
FHA	0
Other	1
Owner	1
VA	2

Days on Market (Sold)

0	2		
1 to 10			
11 to 20	1		
21 to 30	2		
31 to 60	5		
61 to 90	7		
91 to 120	2		
121 to 180	4		
181 to 360	6		
361 to 720	1		
721+	0		

Active Detail

Sold Detail

					Residential			Active Listings		gs
	2 or	Less BR	3	BR	4 or M	lore BR	All	Residential		Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	1	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	1	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	2	0	0	1
\$200K to \$299,999	0	0	0	0	0	0	3	0	0	6
\$300K to \$399,999	0	0	0	0	0	0	3	1	0	6
\$400K to \$499,999	0	0	0	0	0	0	1	1	0	3
\$500K to \$599,999	0	0	0	0	0	0	1	0	0	2
\$600K to \$799,999	0	2	0	0	0	0	1	1	0	1
\$800K to \$999,999	0	1	0	2	0	0	0	1	5	9
\$1M to \$2,499,999	0	2	1	3	1	3	1	10	24	3
\$2.5M to \$4,999,999	0	0	0	0	0	2	0	7	3	2
\$5,000,000+	0	0	0	0	1	0	0	3	1	4
Total	0	5	1	5	2	5	13	25	33	37
Avg Sold Price	\$0	\$1,098,980	\$1,400,000	\$1,358,000	\$3,472,500	\$2,386,000	\$458,271			
Prev Year - Avg Sold Price	\$935,000	\$0	\$0	\$1,135,000	\$3,341,250	\$1,852,000	\$548,447			
Avg Sold % Change	0.00%	0.00%	0.00%	19.65%	3.93%	28.83%	-16.44%			
Prev Year - # of Solds	1	0	0	3	4	5	13			