January 2018
20852, Rockville, MD

## Sold Summary

|  | Jan 2018 | Jan 2017 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 16,824,900$ | $\$ 13,774,706$ | $22.14 \%$ |
| Avg Sold Price | $\$ 542,739$ | $\$ 430,460$ | $26.08 \%$ |
| Median Sold Price | $\$ 475,000$ | $\$ 366,750$ | $29.52 \%$ |
| Units Sold | 31 | 32 | $-3.13 \%$ |
| Avg Days on Market | 43 | 62 | $-30.65 \%$ |
| Avg List Price for Solds | $\$ 555,972$ | $\$ 443,692$ | $25.31 \%$ |
| Avg SP to OLP Ratio | $96.5 \%$ | $94.5 \%$ | $2.04 \%$ |
| Ratio of Avg SP to Avg OLP | $96.0 \%$ | $94.4 \%$ | $1.72 \%$ |
| Attached Avg Sold Price | $\$ 415,500$ | $\$ 334,470$ | $24.23 \%$ |
| Detached Avg Sold Price | $\$ 718,915$ | $\$ 675,766$ | $6.39 \%$ |
| Attached Units Sold | 18 | 23 | $-21.74 \%$ |
| Detached Units Sold | 13 | 9 | $44.44 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Jan 2018 | Jan 2017 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 72 | 84 | $-14.29 \%$ |
| New Listings | 40 | 53 | $-24.53 \%$ |
| New Under Contracts | 21 | 18 | $16.67 \%$ |
| New Contingents | 23 | 23 | $0.00 \%$ |
| New Pendings | 44 | 41 | $7.32 \%$ |
| All Pendings | 54 | 51 | $5.88 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 4 |
| Conventional | 25 |
| FHA | 1 |
| Other | 0 |
| Owner | 0 |
| VA | 1 |

Days on Market (Sold)

| 0 | 1 |
| :--- | :--- |
| 1 to 10 | 7 |
| 11 to 20 | 6 |
| 21 to 30 | 2 |
| 31 to 60 | 5 |
| 61 to 90 | 2 |
| 91 to 120 | 5 |
| 121 to 180 | 2 |
| 181 to 360 | 0 |
| 361 to 720 | 0 |
| $721+$ |  |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | AII <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 1 | 8 |
| \$200K to \$299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 0 | 1 | 8 |
| \$300K to \$399,999 | 0 | 0 | 1 | 0 | 0 | 0 | 3 | 0 | 0 | 14 |
| \$400K to \$499,999 | 0 | 0 | 2 | 0 | 3 | 0 | 0 | 1 | 1 | 7 |
| \$500K to \$599,999 | 0 | 0 | 0 | 2 | 1 | 0 | 1 | 1 | 0 | 8 |
| \$600K to \$799,999 | 0 | 0 | 0 | 2 | 2 | 2 | 1 | 2 | 2 | 4 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 3 | 0 | 0 | 2 | 0 | 1 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 7 | 2 | 1 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 3 | 4 | 10 | 2 | 12 | 13 | 7 | 52 |
| Avg Sold Price | \$0 | \$0 | \$404,967 | \$608,750 | \$813,100 | \$671,250 | \$308,458 |  |  |  |
| Prev Year - Avg Sold Price | \$199,894 | \$0 | \$0 | \$674,500 | \$735,250 | \$0 | \$302,086 |  |  |  |
| Avg Sold \% Change | 0.00\% | 0.00\% | 0.00\% | -9.75\% | 10.59\% | 0.00\% | 2.11\% |  |  |  |
| Prev Year - \# of Solds | 1 | 0 | 0 | 2 | 8 | 0 | 21 |  |  |  |

