## May 2016 <br> 20895, Kensington, MD

## Sold Summary

|  | May 2016 | May 2015 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 21,178,650$ | $\$ 25,540,501$ | $-17.08 \%$ |
| Avg Sold Price | $\$ 588,296$ | $\$ 543,415$ | $8.26 \%$ |
| Median Sold Price | $\$ 544,950$ | $\$ 485,000$ | $12.36 \%$ |
| Units Sold | 36 | 47 | $-23.40 \%$ |
| Avg Days on Market | 39 | 36 | $8.33 \%$ |
| Avg List Price for Solds | $\$ 588,178$ | $\$ 545,295$ | $7.86 \%$ |
| Avg SP to OLP Ratio | $98.8 \%$ | $98.3 \%$ | $0.53 \%$ |
| Ratio of Avg SP to Avg OLP | $99.1 \%$ | $98.2 \%$ | $0.93 \%$ |
| Attached Avg Sold Price | $\$ 309,800$ | $\$ 388,357$ | $-20.23 \%$ |
| Detached Avg Sold Price | $\$ 633,215$ | $\$ 570,550$ | $10.98 \%$ |
| Attached Units Sold | 5 | 7 | $-28.57 \%$ |
| Detached Units Sold | 31 | 40 | $-22.50 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | May 2016 | May 2015 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 47 | 65 | $-27.69 \%$ |
| New Listings | 38 | 45 | $-15.56 \%$ |
| New Under Contracts | 19 | 17 | $11.76 \%$ |
| New Contingents | 17 | 21 | $-19.05 \%$ |
| New Pendings | 36 | 38 | $-5.26 \%$ |
| All Pendings | 55 | 56 | $-1.79 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 3 |
| Conventional | 28 |
| FHA | 3 |
| Other | 0 |
| Owner | 1 |
| VA | 1 |

Days on Market (Sold)

| 0 | 0 |
| :--- | :---: |
| 1 to 10 | 17 |
| 11 to 20 | 5 |
| 21 to 30 | 5 |
| 31 to 60 | 2 |
| 61 to 90 | 2 |
| 91 to 120 | 1 |
| 121 to 180 | 0 |
| 181 to 360 | 3 |
| 361 to 720 | 1 |
| $721+$ | 0 |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 2 |
| \$200K to \$299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 |
| \$300K to \$399,999 | 1 | 0 | 1 | 1 | 0 | 0 | 0 | 3 | 0 | 0 |
| \$400K to \$499,999 | 0 | 0 | 4 | 0 | 3 | 0 | 0 | 10 | 0 | 0 |
| \$500K to \$599,999 | 0 | 0 | 3 | 0 | 4 | 0 | 0 | 2 | 0 | 0 |
| \$600K to \$799,999 | 0 | 0 | 3 | 1 | 5 | 0 | 0 | 3 | 5 | 0 |
| \$800K to \$999,999 | 0 | 0 | 1 | 0 | 5 | 0 | 0 | 9 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 9 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 1 | 0 | 12 | 2 | 18 | 0 | 3 | 36 | 5 | 6 |
| Avg Sold Price | \$315,000 | \$0 | \$550,604 | \$580,000 | \$705,967 | \$0 | \$129,667 |  |  |  |
| Prev Year - Avg Sold Price | \$506,667 | \$0 | \$492,038 | \$548,833 | \$639,495 | \$306,667 | \$152,000 |  |  |  |
| Avg Sold \% Change | -37.83\% | 0.00\% | 11.90\% | 5.68\% | 10.39\% | 0.00\% | -14.69\% |  |  |  |
| Prev Year - \# of Solds | 3 | 0 | 16 | 3 | 21 | 3 | 1 |  |  |  |

