January 2018
20910, Silver Spring, MD

## Sold Summary

|  | Jan 2018 | Jan 2017 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 12,988,700$ | $\$ 11,477,520$ | $13.17 \%$ |
| Avg Sold Price | $\$ 519,548$ | $\$ 459,101$ | $13.17 \%$ |
| Median Sold Price | $\$ 545,000$ | $\$ 462,120$ | $17.93 \%$ |
| Units Sold | 25 | 25 | $0.00 \%$ |
| Avg Days on Market | 36 | 55 | $-34.55 \%$ |
| Avg List Price for Solds | $\$ 525,747$ | $\$ 461,642$ | $13.89 \%$ |
| Avg SP to OLP Ratio | $95.0 \%$ | $96.5 \%$ | $-1.50 \%$ |
| Ratio of Avg SP to Avg OLP | $94.2 \%$ | $96.2 \%$ | $-2.16 \%$ |
| Attached Avg Sold Price | $\$ 305,700$ | $\$ 411,401$ | $-25.69 \%$ |
| Detached Avg Sold Price | $\$ 687,571$ | $\$ 519,809$ | $32.27 \%$ |
| Attached Units Sold | 11 | 14 | $-21.43 \%$ |
| Detached Units Sold | 14 | 11 | $27.27 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Jan 2018 | Jan 2017 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 37 | 41 | $-9.76 \%$ |
| New Listings | 23 | 27 | $-14.81 \%$ |
| New Under Contracts | 13 | 7 | $85.71 \%$ |
| New Contingents | 7 | 6 | $16.67 \%$ |
| New Pendings | 20 | 13 | $53.85 \%$ |
| All Pendings | 27 | 20 | $35.00 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 5 |
| Conventional | 18 |
| FHA | 1 |
| Other | 1 |
| Owner | 0 |
| VA | 1 |

Days on Market (Sold)

| 0 | 0 |
| :--- | :--- |
| 1 to 10 | 6 |
| 11 to 20 | 5 |
| 21 to 30 | 3 |
| 31 to 60 | 4 |
| 61 to 90 | 5 |
| 91 to 120 | 1 |
| 121 to 180 | 0 |
| 181 to 360 | 1 |
| 361 to 720 | 0 |
| $721+$ |  |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 3 |
| \$200K to \$299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | 0 | 8 |
| \$300K to \$399,999 | 0 | 0 | 1 | 0 | 0 | 0 | 4 | 1 | 0 | 3 |
| \$400K to \$499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 5 |
| \$500K to \$599,999 | 0 | 0 | 1 | 0 | 2 | 0 | 0 | 6 | 0 | 0 |
| \$600K to \$799,999 | 0 | 0 | 1 | 0 | 5 | 1 | 0 | 2 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 1 | 0 | 3 | 0 | 0 | 4 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 1 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 4 | 0 | 10 | 1 | 10 | 17 | 1 | 19 |
| Avg Sold Price | \$0 | \$0 | \$606,225 | \$0 | \$720,110 | \$762,000 | \$260,070 |  |  |  |
| Prev Year - Avg Sold Price | \$335,000 | \$0 | \$525,129 | \$564,667 | \$569,000 | \$0 | \$369,602 |  |  |  |
| Avg Sold \% Change | 0.00\% | 0.00\% | 15.44\% | 0.00\% | 26.56\% | 0.00\% | -29.64\% |  |  |  |
| Prev Year - \# of Solds | 1 | 0 | 7 | 3 | 3 | 0 | 11 |  |  |  |

