January 2018
20912, Takoma Park, MD

## Sold Summary

|  | Jan 2018 | Jan 2017 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 4,587,000$ | $\$ 3,832,400$ | $19.69 \%$ |
| Avg Sold Price | $\$ 509,667$ | $\$ 348,400$ | $46.29 \%$ |
| Median Sold Price | $\$ 450,000$ | $\$ 385,000$ | $16.88 \%$ |
| Units Sold | 9 | 11 | $-18.18 \%$ |
| Avg Days on Market | 59 | 55 | $7.27 \%$ |
| Avg List Price for Solds | $\$ 519,756$ | $\$ 361,018$ | $43.97 \%$ |
| Avg SP to OLP Ratio | $92.8 \%$ | $94.2 \%$ | $-1.51 \%$ |
| Ratio of Avg SP to Avg OLP | $91.8 \%$ | $95.0 \%$ | $-3.35 \%$ |
| Attached Avg Sold Price | $\$ 229,000$ | $\$ 256,975$ | $-10.89 \%$ |
| Detached Avg Sold Price | $\$ 544,750$ | $\$ 400,643$ | $35.97 \%$ |
| Attached Units Sold | 1 | 4 | $-75.00 \%$ |
| Detached Units Sold | 8 | 7 | $14.29 \%$ |
|  |  |  |  |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Jan 2018 | Jan 2017 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 16 | 26 | $-38.46 \%$ |
| New Listings | 16 | 15 | $6.67 \%$ |
| New Under Contracts | 13 | 8 | $62.50 \%$ |
| New Contingents | 9 | 7 | $28.57 \%$ |
| New Pendings | 22 | 15 | $46.67 \%$ |
| All Pendings | 23 | 19 | $21.05 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :--- |
| Cash | 1 |
| Conventional | 8 |
| FHA | 0 |
| Other | 0 |
| Owner | 0 |
| VA | 0 |

Days on Market (Sold)

| 0 | 0 |
| :--- | :--- |
| 1 to 10 | 3 |
| 11 to 20 | 1 |
| 21 to 30 | 1 |
| 31 to 60 | 2 |
| 61 to 90 | 0 |
| 91 to 120 | 0 |
| 121 to 180 | 2 |
| 181 to 360 | 0 |
| 361 to 720 | 0 |
| $721+$ |  |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$200K to \$299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 4 |
| \$300K to \$399,999 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$400K to \$499,999 | 0 | 0 | 1 | 0 | 1 | 0 | 0 | 4 | 0 | 0 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 0 | 0 |
| \$600K to \$799,999 | 0 | 0 | 1 | 0 | 2 | 0 | 0 | 2 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 4 | 0 | 4 | 0 | 1 | 12 | 0 | 4 |
| Avg Sold Price | \$0 | \$0 | \$487,250 | \$0 | \$602,250 | \$0 | \$229,000 |  |  |  |
| Prev Year - Avg Sold Price | \$0 | \$319,900 | \$360,125 | \$0 | \$454,667 | \$385,000 | \$161,500 |  |  |  |
| Avg Sold \% Change | 0.00\% | 0.00\% | 35.30\% | 0.00\% | 32.46\% | 0.00\% | 41.80\% |  |  |  |
| Prev Year - \# of Solds | 0 | 1 | 4 | 0 | 3 | 1 | 2 |  |  |  |

